

# UCINA CONFINDUSTRIA NAUTICA

UCINA is the sector Association belonging to Confindustria and since 1967 has been the institutional representative of the entire yachting sector – from boatyards to tourism – and works to develop the yachting sector, promote the culture of the sea and the development of yachting tourism in Italy. With 302 member companies it represents almost 65% of the total turnover of the Italian yachting industry.

UCINA operates at institutional level in relations with political, social and government bodies. At the international level, UCINA is part of the governing organs of the world and European Federation, ICOMIA and EBI, for promoting international yachting.

In line with its aims to promote the yachting sector, UCINA organises the Genoa Boat Show, a leading event at the international level and a showcase of Made in Italy. It is part of Confindustria, Federturismo, Federazione del Mare, Comitato Fiere Industria, Fondazione Edison, Symbola and Fondazione Sviluppo Sostenibile, sharing their principles and activities.

[www.ucina.net](http://www.ucina.net)



**UCINA**

CONFINDUSTRIA NAUTICA

# ICE ITALIAN TRADE AGENCY

The ICE-Italian Trade Agency is the government organisation which promotes the internationalisation of the Italian companies, in line with the strategies of the Ministry for Economic Development. ICE provides information, support and advice to Italian and foreign companies. In addition to its Rome headquarters, ICE operates worldwide from a large network of Trade Promotion Offices linked to Italian embassies and consulates and working closely with local authorities and businesses.

[www.ice.gov.it](http://www.ice.gov.it)



*Ministero dello Sviluppo Economico*



ITALIAN TRADE AGENCY

ICE - Agenzia per la promozione all'estero e  
l'internazionalizzazione delle imprese italiane

1926



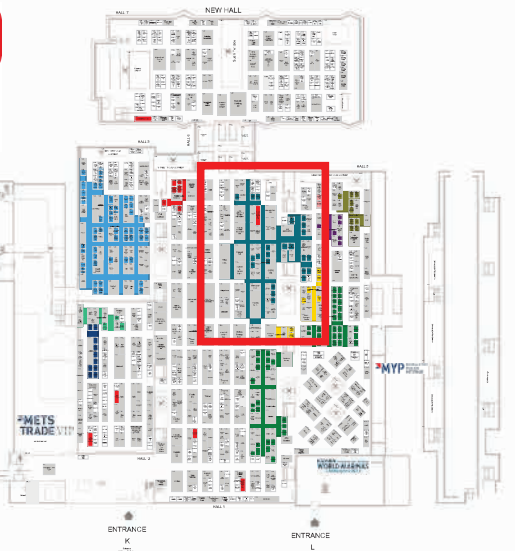
2016

# THE ITALIAN BOATING INDUSTRY

The Italian boating industry sector, confirming its leadership in exports in the international markets and its extraordinary competitiveness worldwide, appears as an exception within the national economy, in which domestic consumption is the main driver of the Italian recovery. All of the main economic figures of the sector for 2015, show a significant recovery. The boating industry total turnover (taking into account only the production-related activities of the marine operators, unlike what is often disclosed in corporate communications, which also includes non-core activities of the companies) has reached €2,9 billion, registering a significant growth of 17.1% after years of decline. The main contribution to its growth is due to the boatbuilding sector, which generates more than half of the total turnover (55%), followed by equipment (29%), engines (9%), refit, repair and maintenance (7%). 65% of the turnover comes from foreign markets, 19% from the Italian market and 16% from imports. The €950 million turnover generated on the Italian market marked a +21.3% growth on 2014, reverting the negative trend of the recent years. This is a very important signal for the domestic market of new boats, confirmed by the really positive trend of the Italian marine leasing financing turnover, showing a growing confidence of the Italian customers. In the same way, the Italian production for the domestic market, which amounts to €550 million, grew by 13.1%. The export share of the national production remained stable on the previous year (77%). The dynamics of full time equivalent employment is also characterized by a positive trend, increasing by 3% on 2014 to a total of 18,130 jobs. 80% of the employees refer to the sectors of boatbuilding (8,990) and equipment (5,970). Finally, considering the value added at market prices, the 2015 Italian boating industry contribution to the national GDP has again exceeded €2 billion, thanks to a 19% growth on 2014, generating 1.75‰ of the Italian GDP.

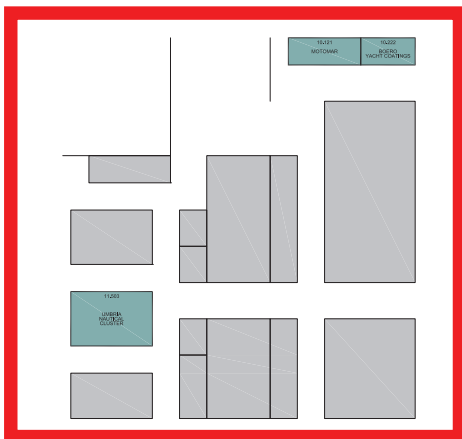
**[www.lanauticaincifre.it](http://www.lanauticaincifre.it)**

# METS 20 TRADE 16



HALL 1 - 5

HALL 10 - 11



# EXHIBITOR LIST

## HALL 1-5

01.780	<b>Aemme Colori Srl</b>
01.663	<b>Albatross Srl</b>
01.763	<b>Almar Srl</b>
01.850	<b>Arimar - MED Srl</b>
01.581	<b>AS Labruna sas</b>
01.856	<b>ATI Mariani &amp; C Snc</b>
01.565	<b>Besenzoni Spa</b>
01.760	<b>Boero Bartolomeo Spa</b>
01.585	<b>Brava Nubian Srl</b>
01.571	<b>CAN-SB Marine Plastics Srl</b>
01.680	<b>Cecchi Gustavo &amp; C. Srl</b>
01.665	<b>Cel Components Srl</b>
01.776	<b>Ceredi di Ceredi Giovanni e C. Snc</b>
01.767	<b>Coelmo Spa</b>
05.135	<b>Cordami Capasso Srl</b>
01.680	<b>Daureka Srl</b>
01.863	<b>Devint Srl</b>
01.684	<b>Dini Srl Meccanica di Precisione UBIMAIOR</b>
01.641	<b>Enrico Polipodio Srl</b>
01.647	<b>Filli Razeto e Casareto Spa</b>
01.561	<b>Foresti &amp; Suardi Spa</b>
01.770	<b>Forniture Nautiche Italiane Srl</b>
01.871	<b>FPT Industrial Spa</b>
05.137	<b>Fratelli Zucchini Spa</b>
01.657	<b>Frigomar Srl</b>
01.775	<b>Frigonautica Srl</b>
01.577	<b>GFN Srl</b>
01.771	<b>Gianneschi Pumps and Blowers Srl</b>
01.761	<b>Guidi Srl</b>
01.875	<b>Holonix Srl</b>
05.129	<b>ICE - Italian Trade Agency</b>
01.870	<b>Idromar international Sas</b>
01.865	<b>Italvipla Srl</b>
01.753	<b>Lechler Spa</b>
05.234	<b>Leo Livio</b>
01.647	<b>Liguria Produce Marine Consortium</b>

05.228	<b>MA.FRA Spa</b>
01.854	<b>Magicotex Srl</b>
01.671	<b>Marco Spa</b>
01.764	<b>Metalstyle Srl</b>
01.765	<b>Nautinox Srl</b>
01.740	<b>Nemo Industrie Spa</b>
01.661	<b>Olcese Ricci Srl</b>
01.651	<b>Osculati Spa</b>
01.867	<b>Osmosea Snc</b>
05.236	<b>Raccorderie Metalliche Spa</b>
01.762	<b>Rancati Srl</b>
01.681	<b>Reggiani Nautica Srl</b>
01.858	<b>San Giorgio Sein Srl</b>
01.861	<b>Sati Trading Srl</b>
01.757	<b>Schenker Italia Srl</b>
05.133	<b>Scoprega Spa</b>
05.226	<b>Sidermarine Srl</b>
05.127	<b>Silpar Tk Snc</b>
01.751	<b>Solimar Srl</b>
01.667	<b>Speich Srl</b>
05.222	<b>Tecnoform Spa</b>
01.675	<b>Tecnoseal Srl</b>
05.121	<b>Terex Operations Italy srl</b>
01.671	<b>Tessilmare Srl</b>
05.129	<b>UCINA Italian Marine Industry Association</b>
01.461	<b>Uflex Srl</b>
01.551	<b>Veleria San Giorgio Srl</b>
05.123	<b>Wamblee Srl</b>
01.866	<b>Yacht controller Srl</b>
01.766	<b>ZAR Formenti Srl</b>

## **SYP** SUPER YACHT PAVILLION

10.222	<b>Boero Yacht Coatings</b>
10.121	<b>Motomar Srl</b>
10.503	<b>Umbria Nautical Cluster</b>

# EXHIBITOR PRESENTATION



**UCINA**

# AEMME COLORI

Aemme Colori srl – Via Patta 12 – 24020 Ranica – Tel. +39 035 513373 – Fax +39 035 513211  
[www.aemmecolori.it](http://www.aemmecolori.it) – [info@aemmecolori.it](mailto:info@aemmecolori.it)

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Paint manufacturer of an extensive range of high performance marine coatings under the Skipper's & Baseggio brand, including enamels, varnishes, antifoulings, primers, epoxyes, fillers, teak maintenance, resins and thinners. . .offering a real solution for all types of boats, whether looking for labour saving, easy application, traditional or professional finishing products.

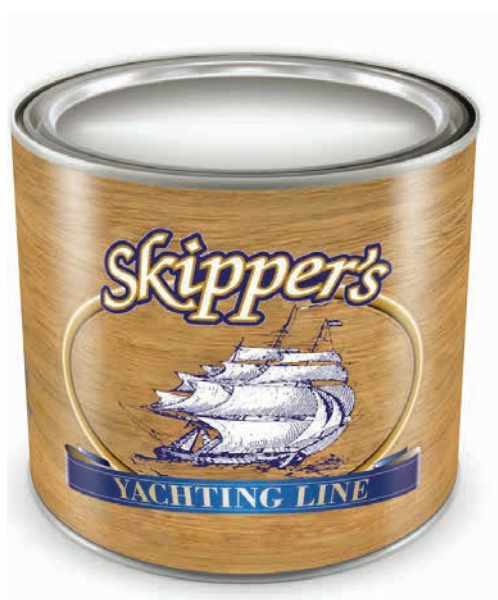
For more information please consult our website.



**Space top** – High quality, two-component enamel providing excellent flowing for a brilliant finish on yachts and classic boats.

**Acriglass** – High gloss, two-component non-yellowing enamel for professional painting requirements providing a long lasting finish withstanding marine environment. Available in several colours.

**Topkapi** – High-gloss, one-component enamel formulated for a high quality finish available in several colours.



**Space Clear UV** – Clear gloss, two-component polyurethane non-yellowing varnish with outstanding flowing characteristics.

**Starwind UV** – Clear gloss, one-component varnish formulated with UV filters for an extra-brilliant, long lasting and non-yellowing finish.

# ALBATROSS

Albatross srl – Legal Office: Viale A. Gramsci,13 – 80122 Naples – Italy

Factory and Office: Località Fellino – 80030 Roccarainola (NA) – Italy

Phone: +39 081 826 5444 – Fax: +39 081 826 1140 – [www.albatrosssrl.com](http://www.albatrosssrl.com) – [laura.gallinoro@albatrosssrl.com](mailto:laura.gallinoro@albatrosssrl.com)

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Production Safety Signals



# ALMAR

Almar Srl – Loc. Ponte Valentino N.I. Az5 – 82100 Benevento (BN) – Tel. +39 0824 319432  
[www.almaronline.it](http://www.almaronline.it) – [vorlando@almaronline.it](mailto:vorlando@almaronline.it)

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Almar's company started its activity in 2003, is specialized in manufacturing safety equipment inflatable boats and inflatable devices and generally alls plastic materials for nautical division. The life raft and other inflatable product are made of high seal fabric, with technologic innovations machine to guarantee a high quality product at a competitive price.

Our production has focused of life raft within and beyond 12 mg, International life raft and ISO9650 life raft, but also water tank for drinking water and dirty water, towing rollers.



# ARIMAR / MED

Arimar/MED Srl – Via Beneficio Il Tronco 57/C - 48015 Montaletto di Cercia (RA) - Italy  
[www.arimar.com](http://www.arimar.com) - Export Manager: Davide Barotti [d.barotti@arimar.com](mailto:d.barotti@arimar.com)



With almost 30 years of history Arimar has become a cornerstone into maritime market both in Italy and internationally. The trademark was founded in 1989 and right from the beginning it chose to develop an industrial policy through a high technological value, together with on-going industrial investments. It has been the first Italian trademark in this market to introduce industrialized production processes, designing advanced machinery especially for its productive processes and use the technology of fabric welding by high-frequency and hot air, thereby achieving higher quality standards.



Liferafts created, designed and manufactured entirely in Italy by a trained staff with a past long experience, lead the company to be an European leader on safety equipment. The Arimar liferafts meet the main ship-owner needs: get a lighter and more compact liferaft, guaranteeing high reliability of a product for saving lives at sea. Arimar tender range is made up by a wide line of products desig-

ned to cover all different boaters' needs. Foldable, with inflatable keel & deck, with AI or GRP hull they offer lightness and handiness in complete safety. Models with GRP hull and counter-moulded deck are the cutting edge in terms of safety and comfort. They are tailored around all type of boats, from luxury yachts to small boats without renouncing the comfort and accessories.

# AS LA BRUNA

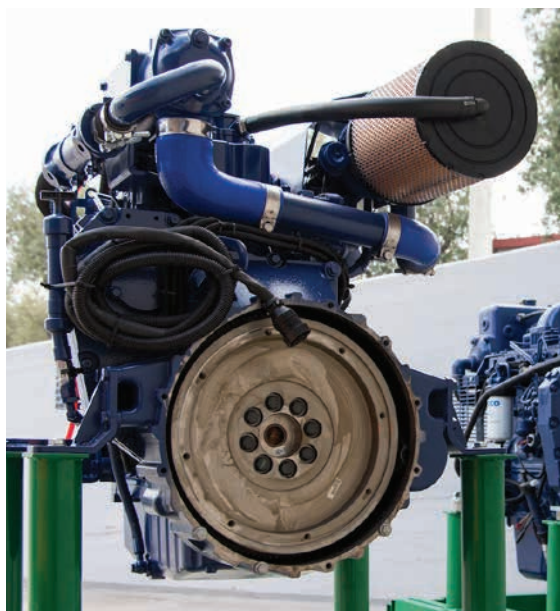
AS Labruna Srl – C.da S.Stefano 72 70043 – Monopoli (BA) – tel. +39080777135,  
[www.aslabruna.it](http://www.aslabruna.it) – [aslabruna@aslabruna.it](mailto:aslabruna@aslabruna.it) – Export Manager Dott. Massimo Biasi



AS is a company constituted in 1971, in progressive evolution, proposing quality products and services, personalized for every Customer.

AS is specialized in Marine engines, Marine Generators, Hydraulic propulsion, Marine Cranes.

AS commercializes moreover all the spare parts of support to the sold equipments.



**The H Series marine engines** is specifically designed to meet the needs of who desires a robust, reliable and low servicing cost engine, perfect for professional use like propulsion engines as well as auxiliary engine. The main features of this series of engines are: optimal management of fuel injection, Low fuel consumption, Great torque and power delivery, Low RPM,

Drastically reduction of operational and maintenance costs, Best safety and long engine life.

**Hydropack Hybrid version** is the only diesel – electric system that manages not only the propulsion of the boat but also fish gears and auxiliary installations and the production of electricity. Hydropack combines a Hydrostatic Transmission with an electric motor.

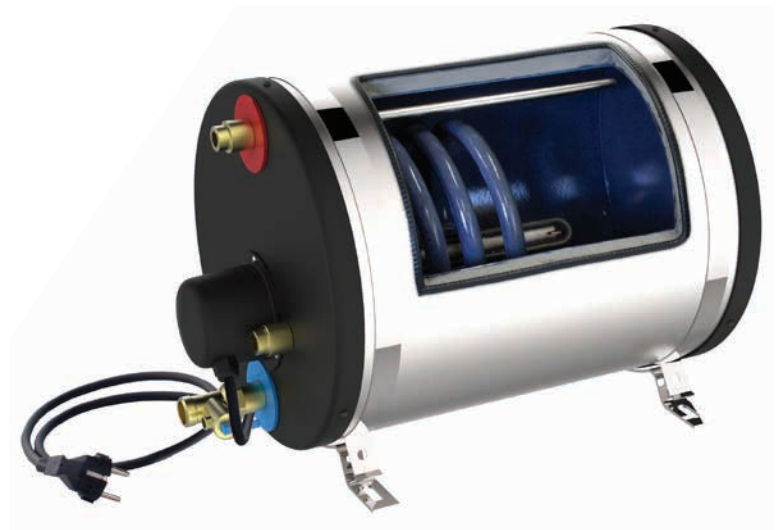
# ATI MARIANI

Ati Di Mariani Srl – Via E. Mattei, 461 – 47522 Cesena – Italy – Phone: 0039-0547-609711

[nautica.atimariani.it](http://nautica.atimariani.it) – [nautica@atimariani.it](mailto:nautica@atimariani.it)



ATI DI MARIANI SRL, founded in 1973, is a leading European company specialized in the production of water heating appliances for domestic, industrial and nautical applications and of chimneys for domestic heating boilers. ATI has 4 different production sites, all of them located in Cesena (14.000 covered square meters on a global surface of 38.200 sq.m). ATI's products are worldwide known for being reliable and in continuous development. The whole ATI's manufacturing process is in accordance with the requirements of ISO 9001.



ATI manufactures 4 ranges of marine water heaters with dual heating: electrical heating and indirect heating exploiting a second heat source (for example the engine cooling water). ATI offers appliances with single or twin coil, with storage capacity from 12 up to 200 litres. ATI's best sellers are:

**BB stainless steel range:**

- tank in AISI 316L stainless steel
- thick polyurethane insulation
- Incoloy electric resistance

- standard with power supply cable, stainless steel mounting brackets and pressure relief valve

**BT enamelled range:**

- inside surface of the tank and heat exchanger fully coated with enamel
- thick polyurethane insulation
- Incoloy electric resistance
- standard with power supply cable, stainless steel mounting brackets and pressure relief valve
- magnesium anode

# BESENZONI

Besenzoni Spa – Via Molere 2, Sarnico BG 24067 – Italy  
[www.besenzoni.it](http://www.besenzoni.it) – [info@besenzoni.it](mailto:info@besenzoni.it)



A world leader in the design and manufacturing of boat accessories, Besenzoni offers an incomparable range of products: gangways, cranes, table pedestals, hydraulic and electric pilot seat and the most of recent line of hard tops with an automatic sliding system. For forty years now, tradition and innovation have been the driving force behind this company which has successfully combined careful attention to design and aesthetics with intensive research & development work. Flexibility of operation is maybe what makes Besenzoni best recognized. Customers of Besenzoni can rely on an extended list of qualified service companies strategically located to support the vast range of creative and desirable nautical accessories created by the Italian company.



Besenzoni was born in 1967 from its founder Giovanni Besenzoni, today world leader in the design and manufacturing of equipment for the yacht industry.

Our product line includes hydraulic gangways, cranes of every capacity for stowing tenders on deck, hydraulic platforms, sliding roof systems, pilot seats, table and seat pedestals, boarding equipment from simple ladders and articulating stairs to self-stowing remotely

operated hydraulics gangways that deploy from the hull of the vessel at the touch of a button, and many more articles. Among our customers are both series production boat builders, as well as dealer and final customers. Our current product range offers standard and custom products suited for boats ranging from 8 meters up to over 100 meters.

Besides we have over 190 service stations worldwide to service and repair our articles.

# BOERO GROUP

Boero Bartolomeo S.p.A. – Genova, Via Macaggi 19

[www.boero.it](http://www.boero.it) – Export Manager: Monica Barisone [m.barisone@boero.it](mailto:m.barisone@boero.it)



Among the major European paint manufacturers, Boero Group, with its Yachting Business Unit is a key player in the national and international yachting industry.

Thanks to its three brands, The Boero Group offers protection and beauty for both yacht and superyacht shipyards and pleasure craft enthusiasts. The three international brands: Boero Yacht Coatings, Veneziani Yachting and Attiva Marine propose an extremely wide range of products for painting, repair and maintenance of boats.



**Epoyacht** is the latest two-component epoxy filler designed for yachts and superyachts.

Epoxy filler with low specific weight, is suitable for any type of boat. It can be applied on any surface. It is easy to be mixed (mixing ratio 1:1), easy to apply and to sand, and is also characterised by a pleasant aesthetic appearance. It's orange and is marketed in the package 10Lt + 10Lt.



For 40 years the antifouling Raffaello has been protecting boats all over the world. The performance of Raffaello was improved continuously making it a leader among antifouling for pleasure boats. Thanks to a special formulation with hydrophilic properties, this antifouling adsorbs tiny drops of water, producing a water/water effect which reduces drag, enhancing the speed of boats.

# BRAVA

Brava Srl – Via Bartolomeo Parodi 284 – 16010 Ceranesi – Genoa – Italy – Tel +39 010 782864  
[www.brava.it](http://www.brava.it) – [info@brava.it](mailto:info@brava.it) – Export manager: Dott. Francesco Gazzo



BRAVA company acts in the marine market with the following brands:

BRAVA / RYLARD: wood varnishes and marine paints for classical yachts, since 1820.

NUBIAN: antifoulings and marine paints, since 1875.

EUROMECCI: cleaners and protectants for boats and inflatables.

IOSSO: polishing paste and cleaners for boats.



# CAN-SB MARINE PLASTICS

CAN-SB Marine Plastics Srl – Via Lodovico il Moro, 27 – 46040 Casalmoro (MN) ITALY – Tel. +39 0376.737031  
Fax +39 0376.737265 – [www.cansb.com](http://www.cansb.com) – [info@cansb.com](mailto:info@cansb.com)



From the perfect fusion between technical know how and the passion for sea, born CAN-SB products. The over 30 years experience in transforming plastic materials for hi-tech fields permits us to anticipate times in using new raw materials, sophisticated production technologies, severe control procedures. Love for sea, passion for boating, knowledge of boater's real needs, drive us in developing new products, which must be useful, beautiful, and reliable. In our catalogue you will find our revolutionary black water systems with pump, portable fuel tanks with optical indicator level, and large capacity tanks for fuel, water and black waters, available also on custom sizes. Lifebuoys and mooring buoys complete our wide range of products.



In the last years CAN-SB invested also in developing new plastic injection products, such as deck hatches, inspection plates, shower and mixer systems, drain sockets, skin fittings, plugs and other deck accessories. During METS 2016

CAN-SB present its new model of plastic water strainer, available in 2 different versions from 19 to 38 mm. Over 90% of the items are produced in our factory and all of them comply to our severe quality standards.



# CECCHI GUSTAVO

Cecchi Gustavo & C. S.r.l. – Via Coppino 253 – 55049 Viareggio  
[www.cecchi.it](http://www.cecchi.it) – [info@cecchi.it](mailto:info@cecchi.it)



All you need for building and restoring boats. Our market involves Italy, Europe and Mediterranean Basin. We sell Epoxy Resins C-Systems: 10 10 CFS, Epoxy Tixo, ET 108, Core Bond, Steel Blue, ET40, SPINNAKER Yacht Varnish, Nautilus range MPT (Epoxy Primer, Polyurethane Enamel, Fast Epoxy Light or Fine Filler, Self Polishing, Deco-Deck, Teak & Wood Cleaner, Fiberglass Cleaner, Teak Oil WB, Invisible Deck Protection, Cloth Protection, Rust Remover, Paint Remover). Humidity detector SKINDER, to check on fiberglass and wood.



## **SPINNAKER Yacht Varnish**

Transparent varnishes for wood. A complete range of wood varnishes, with different features and finishes. Spinnaker Standard, Polyurethane, Gold Fashion, Gold Fashion Mat, Polyurethane 2 component, Wood protection clear and superclear, Wood Life WB.



## **C-Systems 1010 CFS**

Multipurpose epoxy resin  
Epoxy system, solvent free, 100% solid, with a 2:1 weight ratio, easily applied, extremely reliable and in general ideal for all work both below and above the waterline.  
Tested by RINA.

# CEL COMPONENTS

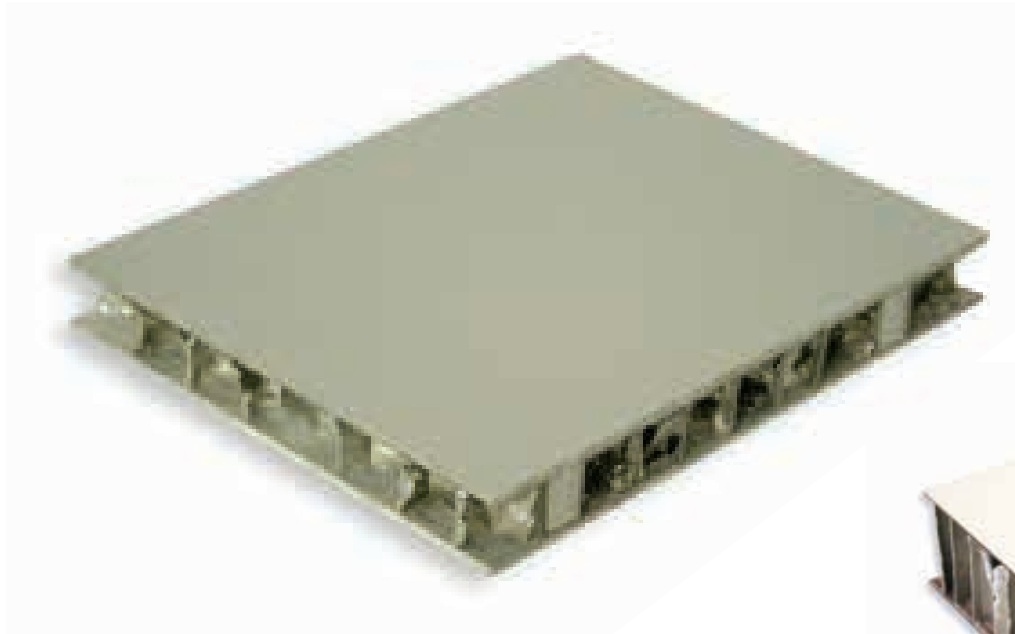
CEL Components Srl – Via Ca' dell'Orbo Sud, 4 - 40055 Villanova di Castenaso (BO) Italy  
Tel +39 051 782505 – Fax +39 051 782477 – [www.cel.eu](http://www.cel.eu)



CEL, created in 1992, is one of the main European suppliers of aluminium honeycomb and panels, polycarbonate and polypropylene honeycombs, and of lightweight sandwich panels.

Honeycomb cores and sandwich panels are beneficial by shipyards to lighten structures, fixtures and furniture, allowing them to keep high mechanical properties.

In shipbuilding sandwich panels can be used for following applications: partitions, interiors, furniture, ceilings, floor systems and engine rooms.



The serie of **COMPOCEL**<sup>®</sup> panels consists on sandwich panels bonded with different covering materials (aluminium, hpl, plywood etc..) with a core in aluminium or polypropylene honeycomb. These panels have high mechanical properties and some of them good fire performances. In particular COMPOCEL AL-FR is awarded with MED certification and it can be applied in shipbuilding and railway sector. The face material can

be painted in different RAL colours. The aluminium faces (skins) are available in different thicknesses and coatings, anodised or with primer.

Our panels are produced according to the needs of our clients, therefore dimensions and specifications are determined by our customers. They can be applied in different sectors and for following applications: partitions, interiors, furniture, ceilings and floors.

# CEREDI

Ceredi di Ceredi Giovanni & C. Snc – Via del Lavoro 10 – 48011 Alfonsine (RA) Italy  
[www.ceredinautica.com](http://www.ceredinautica.com) – [info@ceredinautica.com](mailto:info@ceredinautica.com) – Export Manager: Mr Walter Ceredi

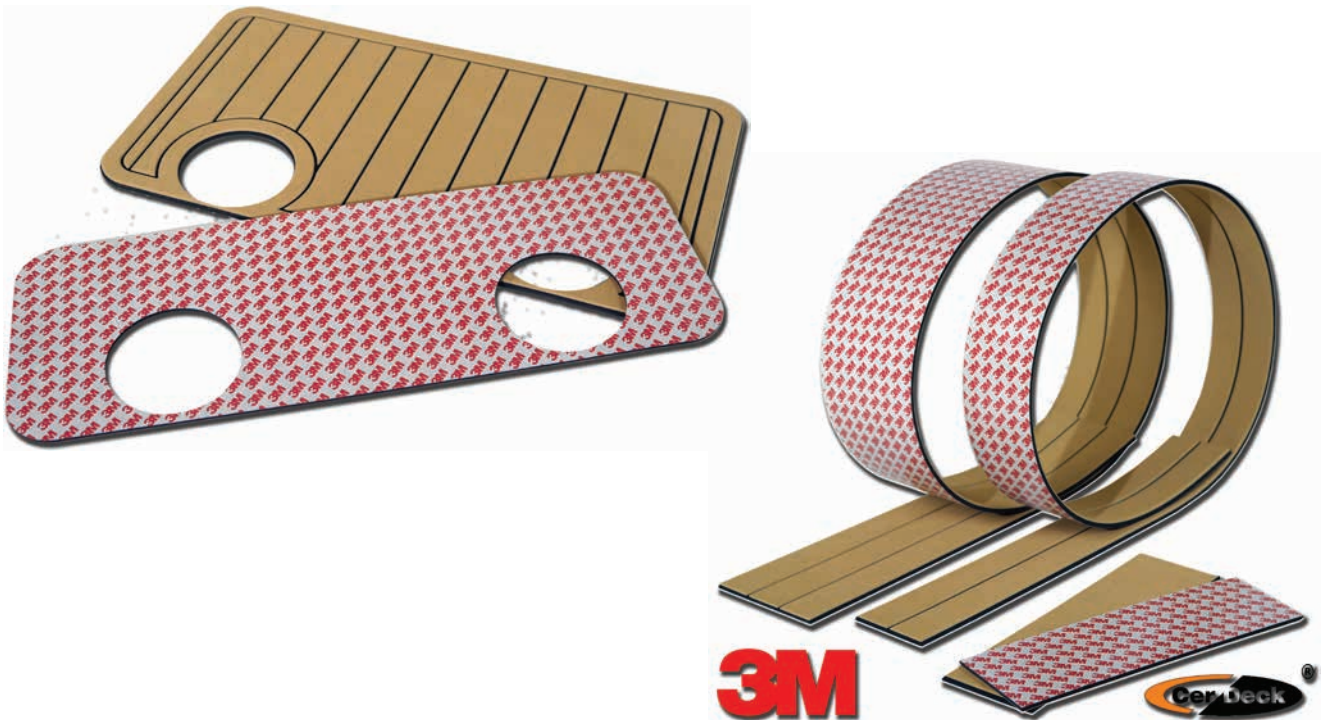


**CEREDI**

**Fabbrica Accessori Nautici**  
*Nautical Accessories Factory*

Ceredi snc, produces nautical accessories in Italy since 1972: accessories in rubber and PVC for inflatable boats, overpressure and inflation-deflation valves, pumps, tanks, boxes, fittings, oars, paddles and a lot of other items.

The factory produces also platforms, gangways, ladders following rigorously a hand made way of working, with attention to the details and an unmistakable Italian design.



News 2016! **CER DECK** is an innovating non toxic carpet of closed cells synthetic rubber, suitable for indoor and outdoor applications, on every materials, fiber glass, aluminium, ABS, wood, on PVC or Neoprene tubulars. CER DECK is used on different surfaces such as non-slip coating application for decks, planks, platforms, walkways and

hatchways.

CER DECK does not become hot under the sun, it is atoxic, odorless, and resistant to solvents, oils and weathering.

CER DECK is available in different shapes with staves, contrasting colours with wording logos and trademarks. CER DECK is suitable also with 3M biadhesive, for an easy application

# COELMO

Coelmo Spa – Via delle Industrie, 278 – Agglomerato Industriale ASI – 80011 Acerra (NA) Italy  
[www.coelmo.it](http://www.coelmo.it) – [sales@coelmo.it](mailto:sales@coelmo.it)

## COELMO®

COELMO designs and manufactures Industrial and Marine Generating Sets from 3 up to 3000 kVA from 1946. With three production plants, an integrated management system for engineering and production, a wide distribution network and international after sale service, COELMO is able to manufactures Generating Sets for all applications while supporting after sale services anywhere, anytime. With 70 years of experience and several projects successfully completed, COELMO is able to provide engineering, project management, installation, testing, commissioning, maintenance and technical assistance of Generating Sets worldwide.



Coelmo designs and manufactures small, quiet and innovative Marine Generators from 3 up to 39,5 kVA. Whether you sail for leisure or for work, Coelmo is able to provide all the energy you need, ensuring safety, comfort and maximum performance. An international service network supports shipowners with a fast Spare parts delivery.

**Integra Plus** is a new system for on board electrical power management, including renewable

sources; it operates selecting the more efficient and eco-friendly offering comfort, reliability, efficiency and cost saving.

EOS is compact, advanced, user friendly and reliable control panel. EOS is able to manage Coelmo Marine Generators and Integra Plus with only one controller; it allows monitoring and management of all electrical and mechanical functioning parameters.

# CORDAMI CAPASSO

Cordami Capasso Srl – Via G. Falcone Zona Ind.le – 81050 Portico di Caserta (CE)  
tel +39 82369514 – [www.cordamicapasso.it](http://www.cordamicapasso.it) – [info@cordamicapasso.it](mailto:info@cordamicapasso.it) - Export Manager +39 3347902600



100% polyester rope, high strength, three strands, on request also with four strands, with hawser workmanship (double twisted).  
Excellent resistance to water and sunlight. Available diameter from mm 4 to mm 60.



The use of modern equipment and machinery, its allow, in a short time, to transform Cordami Capasso from traditional family business to an industrial activity, presenting to flattering judgment of customers, the image of serious and hardworking business acting as a leader in the field. Innovation, strict quality control, constant search for new yarns, are basic elements that guarantee today the

production of cables, ropes, braids and strings of high quality.

The activity is directed mainly to the areas of boating, fishing, agriculture and industry, but the Cordami Capasso, with its technical expertise increased with years, has the objective to meet the varied demands of the market, creating unique products on request.

# DAUREKA

Daureka Srl – Fitlock Via L. Fibonacci, 6/8 – 56030 Bientina (PI) – Italy – Phone +39 0587 756407  
[www.fitlock.it](http://www.fitlock.it) - [info@fitlock.it](mailto:info@fitlock.it)

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FITLOCK systems born in the marine industry. They are used mainly for the construction of internal walls and for the fixing of furnishing. The use of widely distributed in the Mega Yacht luxury environments confirms the reliability and efficiency.

# DEVINT

Devint Srl – Via Marconi 5/5 – 10060 Roletto (TO)  
[www.devint.it](http://www.devint.it) – [amministrazione@devint.it](mailto:amministrazione@devint.it)



Devint specialist since 1985 in metalworking especially stainless steel, has established itself in the development and direct production of accessories in the field of pleasure yachts. Nowadays the company has technical resources, machinery and modern plants that enable it to tackle the challenges of the world market.

The production unit is extended over a surface of around 2.000 square meters where about fifteen people work in close cooperation with a selected range of reliable external suppliers who are able to offer timelines, safety and flexibility, three important qualities, increasingly necessary in today's competitive world.



New **FLUSH** sliding door with automatic blocking system lateral internal sliding door – weathertight solution, FLUSH external closed position, manual sliding movement and transverse shifting, manual handling and automatic blocking system, electronic control dedicated unit with push buttons OPEN/LOCK  
**Side pantograph door** manual and semiautomatics ultralight weathertight solution, equipped with International patented system with electrical locking



into the frame. This innovative solution allows to have a door (usually made in fiberglass or Aluminium) without any locking mechanism inside, therefore extremely light and heavy handling. Moreover allowing the free design of surface, which may also be fully glazed  
**Stern pantograph hatches** – Stern sliding and hinged doors manual and automatics – Anchor sternhead – Fly ladder – Lifting stern platform – Folding tables for cockpit – Sliding windows

# DINI

UbiMaior Italia By Dini Srl – Via Serravalle 35/37/39 – 50065 Firenze  
[www.ubimaioritalia.com](http://www.ubimaioritalia.com)

## UBI MAIOR ITALIA

UBI MAIOR ITALIA® summarizes in itself all handcraft knowhow, modern production techniques, and personal experience of the best sail men. Every effort is aimed at designing and manufacturing components that will allow you to manage and exploit the full performance of your vessel having as a goal the reliability and durability of our products. From here comes the choice to built products by mechanical manufacturing using best quality materials.



The Ubi Maior Italia® range includes: 3 complete block sets, that meet every type of sailing requirement: Yc Yacht Club, Rt Regata, X3m Extreme Flight. The complete Fr Avvolgitori line including the recently

patented market leader: Rewind®. The revolutionary structural jib furler, the first on the international market, Jiber. A wide range of accessories to complete your boat's rigging.



# F.LLI ZUCCHINI

Fratelli Zucchini Spa – Via C. Colombo, 6 – 44124 Ferrara – Italy  
[www.zucchini.it](http://www.zucchini.it) – [selene.scodro@zucchini.it](mailto:selene.scodro@zucchini.it)

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Since 1930 Fratelli Zucchini Spa has been producing adhesives and sealants for means of transport, furniture, building and construction, window and door frames, glazing, footwear and leather.



Fratelli Zucchini Spa is leader in the research and development of water based adhesives and MS Polymer sealants, products at low impact on user's health and environment. High versatility of MS Polymer products designed for boating, good adhesion to many substrates with no need of primers and excellent weather and sea-water resistance.

# FORNITURE NAUTICHE ITALIANE

Forniture Nautiche Italiane Srl – Via G. Galilei 9, 57023 Cecina (LI)

Loc. Vallin delle Conche, 57023 Cecina (LI) – Tel. +39 0586 662424 – Fax +39 0586 662437

[www.fni.it](http://www.fni.it) – [info@fni.it](mailto:info@fni.it)

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Forniture Nautiche Italiane was founded in 1983 by Sandro Farina and Nenella Montanari . From their passion for boating, the idea of creating a catalog, thinking at the accessory as a fundamental part because it must bring out all the qualities and features that a boat can offer. The catalog has been enriched with new products year after year to offer customers a wide range of cutting edge products .

Our central location in Italy and an efficient organization allow us to distribute in the whole Europe and also abroad all the items present in our catalog in a timely and professional manner, thus offering a complete marine equipment of high quality to all our qualified customers.



# FORESTI & SUARDI

Foresti & Suardi Spa – Via Sarnico 32a – 24060 Predore (BG) – Italy – Tel. +39.035.938.066 – Fax +39.035.938064  
[www.forestiesuardi.it](http://www.forestiesuardi.it) – [info@forestiesuardi.com](mailto:info@forestiesuardi.com)



At Foresti & Suardi everything starts from the mechanical department, where molds are prepared to be used in the foundry (real Company's core). Then, the brass is melted at 950°, injected into the mold, and refined via a "mechanical processing". The flexibility of the process allows Foresti & Suardi to offer different products, the most important represented by marine equipment, marine accessories and lighting. The unparalleled design, the quality of the materials and the continuous development made the Company able to operate in the civil architecture and high end commercial applications.



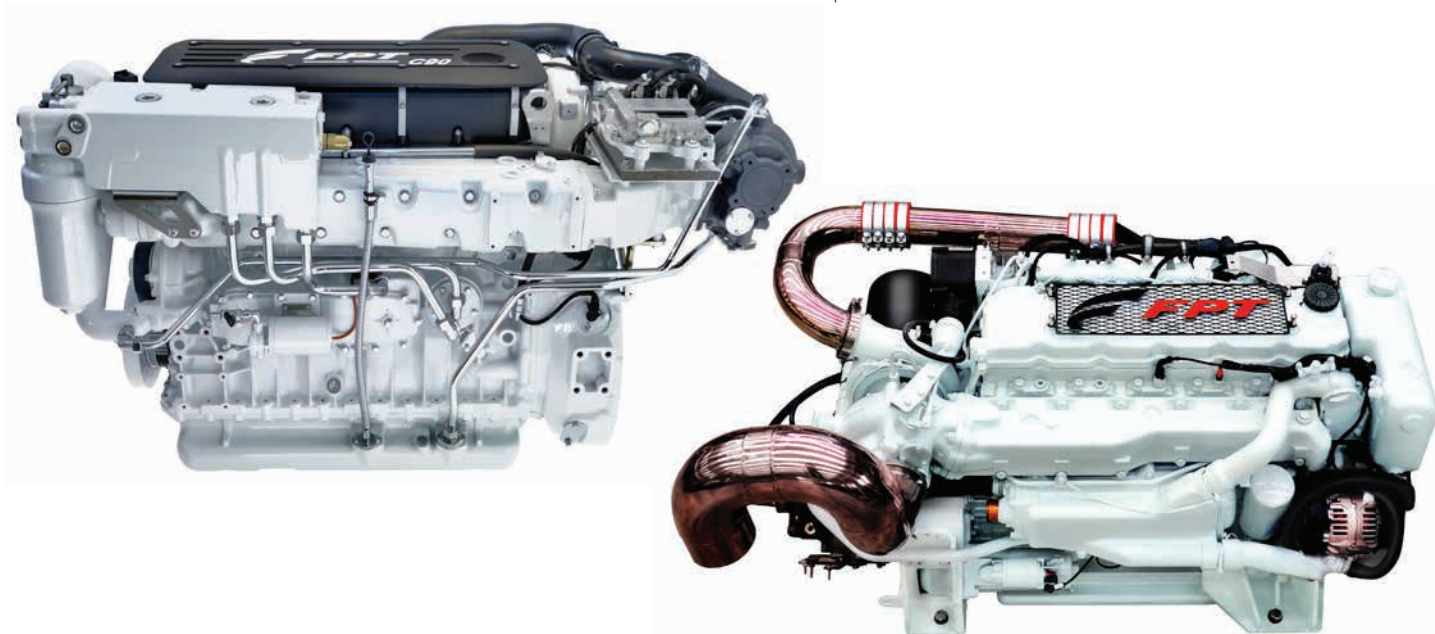
# FPT INDUSTRIAL

Fpt Industrial Spa – Via Puglia 15, 10156 Torino – Italy

[www.fptindustrial.com](http://www.fptindustrial.com) – [patricia.jarrarmunoz@fptindustrial.com](mailto:patricia.jarrarmunoz@fptindustrial.com) - Communication Manager: Patricia Jarrar Muñoz



FPT Industrial is a brand of CNH Industrial, dedicated to the design, production and sale of powertrains for on and off-road vehicles, marine and power generation applications. The company employs approximately 8,400 people worldwide, in ten manufacturing plants and seven R&D Centres. The FPT Industrial sales network consists of 93 dealers and over 900 service centres in almost 100 countries. A wide product offering, including six engine ranges from 31 kW up to 740 kW, transmissions with maximum torque of 200 Nm up to 500 Nm, front and rear axles from 2 to 32 ton GAW (Gross Axle Weight) and a close focus on R&D activities make FPT Industrial a world leader in industrial powertrains.



FPT Industrial offers a complete range of products (85 ÷ 825 hp) characterized by quality, superb features and applications versatility, to satisfy even the most demanding clients.

Thanks to maximum and continuous specific power and torque at low revolutions, pleasure and commercial boats achieve better efficiency even in the most demanding sailing conditions, without compromising the impressive life-span of the engine. This competitive performance is backed up by a drastic reduction of

noise and vibrations to create the sensation of powerful yet extremely comfortable navigation. Low exhaust emissions and noise levels are ensured, without affecting performance or sailing pleasure. Engineering experience at FPT Industrial has culminated in compact, lightweight design with low volume/power and weight/power ratios, ensuring easier engine installation and boats' superior efficiency. High quality of components ensures a great reliability for freedom and smooth sailing. Keel cooled versions allow sailing even in shallow waters.

# FRIGOMAR

Frigomar Srl – Via Vittorio Veneto, 112 – 16042 Carasco (GE) – Tel.: +39 0185 384888

[www.frigomar.com](http://www.frigomar.com) – [frigomar@frigomar.com](mailto:frigomar@frigomar.com) – Export manager: Mr. Andrea Piombo, Mr. Luca Giannini



**FRIGOMAR®**  
EXCLUSIVE MARINE REFRIGERATION  
& AIR CONDITIONING SYSTEMS

Frigomar develops and manufactures a wide range of air conditioning and refrigeration systems for boats. Since 1973 Frigomar is bringing innovative products to the market: In 2013, the Company launched the first inverter BLDC chiller and one year later the first inverter BLDC self-contained, allowing 40% in energy savings. Frigomar also has a strong reputation on stainless steel custom-made refrigerators and cold rooms for mega yachts.

All the products are manufactured in Italy, within a ISO 9001-2008 certified organization, and distributed all over the world.



Self Contained Unit inverter Bldc. Advanced Inverter Brushless DC technology coupled with R410a refrigerant, provides the benefit of: Elimination of starting current peaks (only 2A); Energy saving (45%); Generator downsizing; Low operating noise and vibration; Rapid cooling and heating without temperature

fluctuations. The compact dimensions and lightness allow the installation in every type of boat. The equipment complies with the Electromagnetic Compatibility (EMC) Directive 2004/108/EC.

# FRIGONAUTICA

Frigonautica srl - Via Confin 64 – 30020 – Torre di Mosto (VE) – Tel. +39 0421325214  
[www.frigonautica.it](http://www.frigonautica.it) – [info@frigonautica.it](mailto:info@frigonautica.it)

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Frigonautica produces stainless steel refrigerators and freezer with custom or standard dimension, as well as refrigerating systems of any size and voltage. Our products are known by the most important boat builders for their solidity and reliability. The use of stainless steel, the quality of materials used and the accurate finishing, make our products unique in the world.



At Mets trade 2016 Frigonautica will introduce two new models of drawer refrigerators: FC4 and CC1. The first one is a drawer fridge with two drawers, internal finishing in 304 stainless steel and external walls in 316 stainless steel. Capacity 130 Lt, dimensions: W525 mm; D557 mm; H 750 mm. The second one is a brand new: it is the first drawer freezer made

by Frigonautica. Capacity 75 Lt, dimensions: W 525 mm; D 557 mm; H 600 mm. Both models are available for system powered by 12-24 Vdc – 220 Vac or 110 Vac – 50 Htz, the external compressor can be air cooled or seawater cooled (by pump or outboard condenser).

# G.F.N.

G.F.N. Srl – Via Frattina, 3 – 35011 Campodarsego (PD) – Italy – Tel +39.049.9200196 – Fax +39.049.5564050  
[www.gfn.it](http://www.gfn.it) – [info@gfn.it](mailto:info@gfn.it) – Export Department: Melanie Brugnaro, Gaia Mistro



G.F.N. Gibellato Marine Equipment makes you enjoy you passion fully. Forty years of experience, a highly professional staff, selected and tested products: this is G.F.N., a company made of people who have sailing in their blood.

We offer more than 16.000 marine equipment products, through a more than 1000 pages catalogue, and an electronics catalogue with all the best brands of onboard instruments.



# GIANNESCHI

Gianneschi Pumps & Blowers Srl – Via G.Pastore 19/21 – 55040 Capezzano Pianore (LU) – Italy  
Tel +39 0584 365101 – Fax +39 0584 969411 – [www.gianneschi.net](http://www.gianneschi.net) – [info@gianneschi.net](mailto:info@gianneschi.net)



Established in 1969, Gianneschi Pumps and Blowers is an important market leader in the international marine business supplying pumps and blowers for luxury boats, work boats, and small military units from 12 to 120 meters in length. Recently, the company has introduced products and solutions suitable for other areas such as treatment systems, circulation, and cooling. We can provide individual products or complete packages of pumps, water pressure systems, blowers, water heaters, engine pumps, air compressors, and dampers. All products manufactured are tested individually and only after strict controls are delivered to the customer. Within the company, all performing tests are in accordance with the applicable regulations of the major shipping registers. The company operates according to ISO 9001: 2008



The BMA series is a self-priming pump. The BMA-S provides a large flow of water with limited power needed, it is suitable for bilge, fire fighting, ballast, fresh water washing and circulation applications. The BMA-M is best suited as a macerator pump as it is manufactured with an integrated grinder. The special centrifugal impeller combined with a cutting unit, make it optimal for use with discharge

water containing fibrous material. The fragmentation into small parts and the good pressure, allow handling fluid in small diameter pipes. The BMA-G is centrifugal self-priming pump with integrated anti-clogging system designed for discharge water handling. Whole made in bronze. Ideal for slightly loaded/grey water and like waste/sewage after treatment pump where suspended parts are present.



# GUIDI

Guidi Srl – Via delle Acacie 2 – 28075 Grignasco (NO) Italy – Tel. +39 0163 418000  
[www.guidiSrl.com](http://www.guidiSrl.com) – [info@guidiSrl.com](mailto:info@guidiSrl.com)



® Approaching 45 years of activity, we are still providing reliability and safety to our customers. Over the years we have conquered both the leisure and work boat markets, becoming a point of reference amongst industry's operators thanks to a choice which has proven to be a winning one: to focus on quality, manufacturing accessories which are unique in terms of durability, safety and technology. We stay competitive thanks to our rigorous planning and construction, which has produced truly unique accessories, such as our water strainers, valves and seacocks.



In its stand of 60 m<sup>2</sup>, the company will present to professionals from all over the world its complete range of accessories in bronze, brass, chrome-and nickel-plated, aluminium, non-stick valves, sea water intakes, thru-hulls, water strainers and various pipe fittings. The novelty item presented in Amsterdam is an anti-fouling device produced by Guidi

in collaboration with the Grosseto company, Tecnoseal, a leading world manufacturer of anodes for the cathodic protection of pleasure boats.

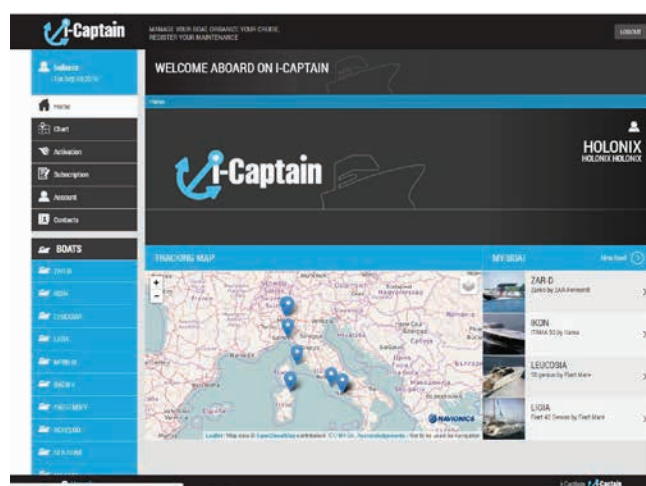
The list of new items on display at the Guidi stand at the METS also comprises its range of sea water intakes, which have been redesigned to guarantee a greater water capacity and improved flow rate.

# HOLONIX

Holonix Srl – Corso Italia, 8 – 20821 Meda (MB)  
[www.holonix.it](http://www.holonix.it) – [commerciale@holonix.it](mailto:commerciale@holonix.it)



The goal of Holonix is to aid companies in innovating their products, processes and services, in terms of production, logistics, maintenance, assistance and so on, by implementing an Internet of Things approach that creates added value in product lifecycle knowledge. HOLONIX gives to his clients an advisor and analysis activity, in order to map production processes, detecting the inefficiencies and areas of organizational improvement. Beyond consultancy, Holonix has devised, designed and developed numerous solutions to streamline and optimize every production process. The innovations introduced by Holonix reach right across all sectors: from the marine industry to manufacturing, food technology and chemical engineering.



i-Captain is the first complete usage of the IoT technologies in the nautical sector with a set of solutions able to embrace all the key phases of a boat lifecycle, enabling the main stakeholders to use and have benefits from the data, with high added value for the whole nautical ecosystem. The solutions are: “i-Captain”, for small boats and yachts, “i-Captain Management System”, focused on large vessels and “i-Captain Designer”. The shipyard is able to

know how their boats are used and keep a continuous contact with its customers, enabling maintenance management and sharing information with the dealers. Dealers are able to proactively propose interventions and record the maintenance as “certified maintenances”, therefore increasing customers’ loyalty. Captains and ship owners are provided with new integrated services focused at their boat, usable through the web or on an app, with cloud storage and data management.

# IDROMAR INTERNATIONAL

Idromar International Sas - Via Piemonte 14 – 20098 San Giuliano Milanese (MI) – Italy – Tel. +39 02 982 816 31  
Fax +39 02 98 80 955 - [www.idromar.tv](http://www.idromar.tv) – [alessandro.battino@idromar.tv](mailto:alessandro.battino@idromar.tv)



Idromar International was founded in 1982 when water-makers for nautical use were practically unknown. His great love of the sea and boating led Vittorio Battino to construct the first water-maker as a hobby, having acquired the experience required working in the water purification sector. His twenty years experience was a determining factor in the success of the first IDROMAR water-maker: the first models were constructed using high quality reliable materials and the results could only be positive. This philosophy of quality and reliability has been maintained and has earned IDROMAR an untarnished reputation at international level.

It is clear to one and all that Vittorio Battino puts Client Satisfaction first, whether the client is a shipyard, a pleasure-boater, distributor or maintenance technician. He has never forgotten that reliability, ease of use and simplicity of operation are the critical factors for onboard installations.



Watermaker model MC2J 130 lt/hour – Watermaker model MC9s 375 lt/hour

# ITALVIPLA

Italvipla Srl – via Roma,92 – 24064 Grumello Del Monte (BG) Italy  
[www.italvipla.com](http://www.italvipla.com) – [export@italvipla.com](mailto:export@italvipla.com)

## ITALVIPLA

ITALVIPLA is well known across the international marine field both to the shipyards and to the designers and the refitting companies for its innovative and stylish approach to the design and the quality. Over the years ITALVIPLA has always proposed new materials to fit yachts, motorsailers, classic and sportive boats. All this by working to reach day by day a high reliability for the quality and the aesthetic level of his products.

The owner Mrs.Tura and his team works continuously to create something distinctive and at the same time paying attention to the customer request but remaining deeply faithful to the “Made in Italy” style.



For the incoming season, ITALVIPLA has introduced some interesting materials suitable for interior and exterior upholsteries as the new coated fabrics “TROPICAL” and “LAGUNA” that are IMO-MED certificated. 12 colors of LAGUNA are also proposed perforated obtaining an elegant and vintage look. “LAGUNA” may be requested quilted with real stitching, especially studied for the outdoor marine cushions, really with a new pleasant result.

The vinyl fabric “TROPICAL” has a very particular feature due to its innovative special composition that reduces the heat from the vinyl surface under the sun exposition. For awnings, bimini and various outdoor coverings, has been introduced the high quality acrylic fabric “AGORA NAUTIC®”, waterproof, 150 or 200 cm width, it turned out to be an excellent and appreciated alternative to the Sunbrella® fabric.

# LECHLER

Lechler Spa – via Cecilio, 17 22100 Como  
[www.lechler.eu](http://www.lechler.eu) – [luca.ceribelli@lechler.eu](mailto:luca.ceribelli@lechler.eu)



Stoppiani, the Lechler Brand for the yachting field, has enjoyed an historical presence (since 1883) in this sector dedicating special care to product quality with a qualified service to Italian and European distributors' and shipbuilding industry's customers. The product range is continuously evolving by means of Lechler's technological expertise with the aim of offering reliable and innovative paint processes. The colour proposal through Isofan Marine products range is unique and distinguishing: it completes the preparation paint processes in order to guarantee solid, metallic and pearl finishes of matchless gloss, light fastness and ageing resistance for yachts, pleasure and sailing boats.



**Isofan Marine** products are particularly recommended for the painting of yachts, pleasure craft and sailing boats. The result is a series of topcoats with an incomparable glossy finish and light u.v resistance. These products have been conceived to improve resistance against ageing for the supports with a unique colour proposal for the sector. 700 solid colours along, 800 metallic and pearl and coloured fillers as many. It is an exclusive

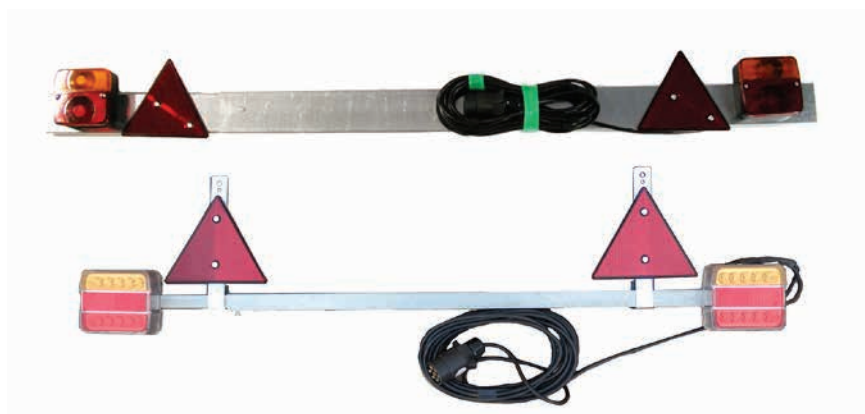
product addressed to expert sailors and highly demanding designers with technical/project skills and creative opportunities. **Plaster 5000 H.P.** is an epoxy filler indicated for high thickness applications on large surfaces, with a low specific weight that prevents it from altering the final weight of the boat on which it is used. Indicated to level surfaces in steel and aluminium, it can be applied on any type of material commonly used.

# LEO LIVIO

Leo Livio – Via delle Margherite 28-30 – 70026 Modugno (BA) – Italy  
[www.leolivio.net](http://www.leolivio.net) – [Info@leolivio.net](mailto:Info@leolivio.net) – Lorenzo Leo (export manager)



The main business of Leo company is manufacturing of parts for trailers, especially parts for boat trailers. The company also produce lights and lighting kits. It has been founded in 1980 and it is located in Bari in south Italy. In 2014 the company has set up a new production plant in Poland to fulfil the demand of North European market. Main customers are trailer manufacturers and wholesalers of trailer parts.



Parts for boat trailers, lights for trailers

# LIGURIA PRODUCE

Liguria Produce Marine Consortium – Via M. Lercari, 18 – 16126 Genova – Italy Phone/Fax: +39 010 2471079  
[www.liguriaproduce.com](http://www.liguriaproduce.com) – [info@liguriaproduce.com](mailto:info@liguriaproduce.com) – Contact: Ms. Cristina Mensi



Established in Genoa in 1987, LIGURIA PRODUCE comprises 17 companies specialised in the production of quality equipment and accessories for boats and yachts. The combination of the highest quality standards with the finest Italian style, has gained the companies the position of marine industry leaders, exporting about 40% of their turnover. The promotional activities carried out by the Consortium to support its members exports are: advertisement and communication, market researches, data bases, spread of technological know-how and, first of all, the participation of LIGURIA PRODUCE in all main marine trade shows worldwide.



# MA-FRA

MA-FRA Spa – Via Aquileia 44/46 – 20021 Baranzate (MI) – Italy – Tel: +39 02 3569981 – Fax: +39 02 35699800

[www.mafra.com](http://www.mafra.com) – [info@mafra.it](mailto:info@mafra.it)

Remigio Busso Sales manager: [busso@mafra.it](mailto:busso@mafra.it) – Anna Pappini Sales area manager: [pappini@mafra.it](mailto:pappini@mafra.it)



Manufacturer of chemical products for the care and maintenance of all types of boats and marine engines



**Dolphy** – Active Detergent With Polarlite® For Boats. Concentrated product with vegetable-based surfactants designed for cleaning all fibreglass parts. Easy to rinse, it effortlessly removes the toughest dirt like black streaks, bird droppings, exhaust fumes and suntan lotion. It prevents deterioration of the gelcoat, polishing and regenerating fibreglass.



**Shelly** - Active Detergent With Polarlite® For Inflatable Craft. Concentrated product designed to fully clean your inflatable or tender. Easy to rinse, it effortlessly removes the toughest dirt such as black streaks, bird droppings, exhaust fumes and suntan lotion or cream. The balanced formula with Polarlite®, the active ingredient for protection against UV rays designed in the Mafra laboratories, prevents fading from exposure to sunlight.



# MAGICOTEX

Magicotex Srl – Via Maestri del Lavoro, 200/D – 40024 Castel San Pietro (BO) – Italy – Tel. +39 051 941253  
[www.magicotex.com](http://www.magicotex.com) – [info@magicotex.com](mailto:info@magicotex.com)

## MAGICOTEX SRL

Magicotex is a company with the headquarter near Bologna, that sells products for furnishing, boats, contract and cars. We are an extremely reliable company that has been on the market for 30 years. Our team works everyday in order to satisfy all the customers needs, with an efficient sales department and many sales agents all over Italy and even abroad. We are the official seller in Italy for TEMPOTEST PARA'. We constantly look for new products and we try to be constantly updated. We can grant certified items, completed with technical sheets. Magicotex started to be on the nautical field at the end of 90's thanks to the passion for the sea lifestyle of Mr. Cavalli, the chief. In fact, this sector is our force.



Magicotex offers many kind of products, for furnishing, contract, cars and specially for boats. Some examples are:  
Boat covers that optimally protect the boat during inactivity periods or during the transportation. There is a wide range of one side/two side PVC coating and TEMPOTEST PARA' products suitable for these uses. Bimini top, flybridge top, sprayhood, lazy bag, sail covers resistant to

atmospheric agents.  
Special cotton sponges, elastic sponge and acrylic sponge.  
Outdoor fabrics hydro and oil-repellent, rot proof, resistant to stains, salt and fading. A wide range of accessories, from the simple button to the more sophisticated details. Indoor furniture like eco leather, leather, microfiber, fabrics and carpet, in order to provide the maximum comfort.

# MARCO

Marco Spa – Via Mameli, 10 – 25014 Castenedolo, Brescia – Tel. +39 030 2134.362 – Fax +39 030 2134.302  
[www.marco.it](http://www.marco.it) – [export@marco.it](mailto:export@marco.it)

## MARCO®

MARCO was started in 1970 by Giovanni Marco Franceschini and today has a “state-of-the-art” factory in the field of marine and automotive products. In their plant of over 8,000 square meters, they manufacture electric pumps for the transfer of various liquids as well as electric and air horns. These products are manufactured using the most advanced production equipment, such as spectrum analysers, vibrating stands, and other sophisticated instrumentation, including an anechoic chamber, for the development and testing of products. Today the use of advanced technology enables MARCO to reach the highest International Quality Standards, allowing the creation of highly competitive products that are exported daily to over 80 countries.



UP14/E: Self-priming electric pump with helical PTFE gears, universal voltage 12V / 24V, check valve and electronic pressure sensor. Body and nickel plated brass connections, stainless steel shaft. FKM seals and NBR O-rings.

The electronic pressure sensor controls the requested flow rate by proportionally adapting the speed of the motor and guarantees:

- Constant control of pressure, voltage and electrical draw
- Noise reduction during operation

- Protection of the pump from short circuits and over tensions
- Optimization of electrical draw
- Automatic stop in case of no liquid
- Reduced wear of components and increased life of the system
- Reduction of electrical interferences thanks to the gradual acceleration of the motor
- Operative functions signaled by luminous LEDs

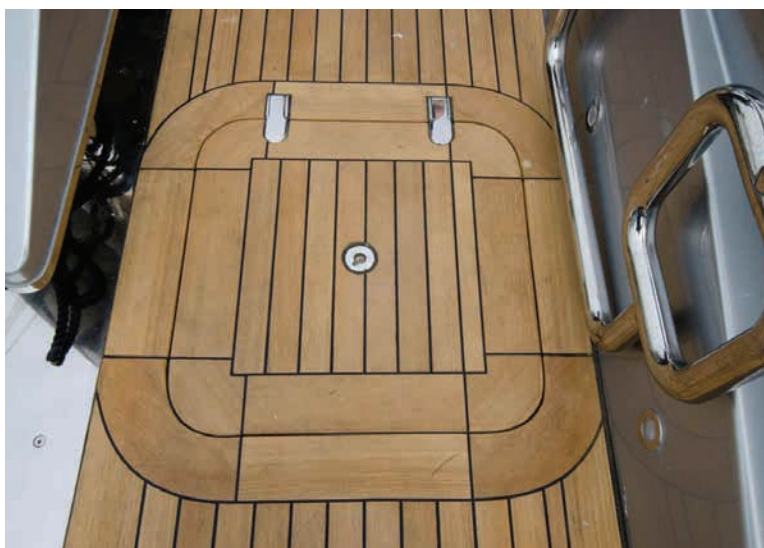
UP14/E is also available with electronic control panel for remote control (PCS)

# METALSTYLE

Metalstyle Srl – Via Statale San Pietro 23B – 16042 Carasco (Genova)  
[www.metalstyle.com](http://www.metalstyle.com) – Export Manager: Luca Biagi [luca.biagi@metalstyle.com](mailto:luca.biagi@metalstyle.com)



Metalstyle is a 40 years old company specialised in tailor made luxury nautical components such as: Led spot lights, Watertight and Fire resistant A30 Doors, Hatches, Pantograph doors, handrails and all stainless steel components on board, bar stools, lateral ladder.

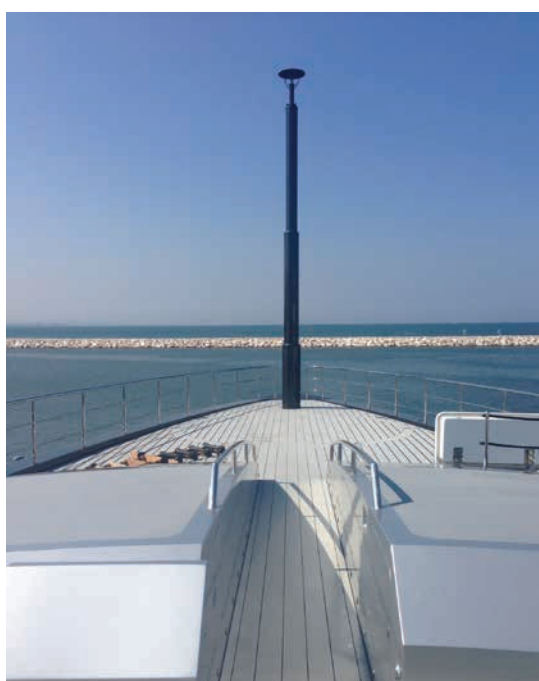


Metalstyle has a big range of doors and hatches that can mach all needs a 'yacht' may have.

We are specialised in production of A30 and Watertight Hatches, Doors and Pantograph doors such as fully automatic stern doors. We can tailor made all this items to perfectly suits the shape on board. All our Certified doors and hatches have Rina Type Approval or MED certification. We have a world wide after sales service to give a 360° assistance to all our clients.

# MOTOMAR

Motomar Srl – Via Cerisola 37 – Rapallo (Ge) 16035  
[www.motomar.com](http://www.motomar.com) – [info@motomar.com](mailto:info@motomar.com)



Constant innovation has made Motomar a point of reference in the world of pleasure craft.

Our company is designed to be the perfect blend of industry (for workflows, production processes) and craft (we customize our products like a tailor cuts a suit). By our creations we want to transmit the passion for our work does not change with the passage of time. After moving our company to Rapallo in 2001, we created a Technical Office in direct contact with our production to better respond to the needs of the shipyards. This allows us to create designs quickly from start to finish including: feasibility studies, construction plans, electrical wiring and oleo dynamic diagrams, as well as instruction and maintenance manuals in order to meet best our Clients' requests.

Motomar produce custom made equipment like hydraulic gangways, accommodation ladders, garage travel cranes and, telescopic cranes, solas crane, swimming ladders, hatch, platform, balcony with automatic handrails, hydraulic telescopic mast in carbon fibre. We do our equipment's in lights alloy or in stainless steel.



# MOTRONICA

Motronica - Terex Operations Italy Srl - Corso Perrone, 29-31 r - 16152 Genova - Italy  
[www.motronica.com](http://www.motronica.com) - Export Manager e General Manager: Luca Avegno [luca.avegno@terex.com](mailto:luca.avegno@terex.com)



Motronica is a high-tech company ranking among the most advanced and innovative companies in the world of control systems design and implementation and telematics applications for mobile machines. Its scope ranges from the nautical sectors to the industrial. It can provide a variety of high-tech solutions and components such as: electronic controllers, displays, sensors, communication and data transmission systems, embedded software solutions and software development tools for machine producers (OEM), sub-system producers and system integrators.



Motronica offers a complete range of hardware and software products, as:

- Displays for boats, ranging from 3.8" display to the full colour 12" display
- Reliable controllers and slave modules with great hardware configuration
- Device for connectivity
- Sensors to different measurements
- Software for application development and connectivity

Motronica operates both on motorboats and sailboats. On motorboats, systems developed by Motronica are:

- Monitoring
  - Trim and flaps control, bilge pumps
  - Lights control
  - Camera control
  - Integration with other systems
  - Control and automation logics
  - Boat management and remote data
- On sailboats, systems developed by Motronica are mainly used as aids to navigation:
- Settings management
  - Integration with the GPS and autopilot system
  - Boat management and remote data

# NAUTINOX

Nautinox Srl – Via Meucci 14/16 – 20080 Casarile (MI)

[www.nautinox.it](http://www.nautinox.it) – Export Manager: Manuela Borelli [manuela@nautinox.it](mailto:manuela@nautinox.it)

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Nautinox was born in Italy in 1980 as a mechanic workshop and in a few years became a leading company in stainless steel products manufacturing and selling. Starting from a strong metalworking tradition, the company has developed more and more on industrial scale and consolidated its image both in the marine field and in the furniture sector.



Under platform telescoping boat ladder made of mirror-polished AISI 316L stainless steel for boats and ribs with 3 or 4 steps and retractable handles. The handles move up and down automatically only by rotating the ladder and simplify boarding from the water and ladder recovery when onboard. Steps in oval stainless steel have a water-draining hole, welded stainless steel lateral sealing caps and are available with non-skid grip or wood splint.

# NEMO

Nemo Industrie Spa . Via Togliatti, 1555 – Loc. Cella – 47025 Mercato Saraceno (FC) – Tel. +39.0547.96567  
Fax. +39.0547-96526 – [www.nemoindustrie.com](http://www.nemoindustrie.com) – [nemo@nemoindustrie.com](mailto:nemo@nemoindustrie.com)



Nemo Industrie Spa manufactures and commercialises nautical accessories for sailing and motor boats; in addition to standard production catalogue, it provides a wide range of custom-made products, according to the customers' requirements.

It has always been a world leader in the manufacture of portlights, flush deck and standard hatches (both in aluminium and stainless steel material), pantograph side doors, deck hardware, masts and custom-made rigging; for some years it realizes also sliding aft doors (flat, curved or circular types), always in aluminium and/or stainless steel material, and the range of Heavy / Medium Heavy portlights for Pleasure and Unrestricted Charter Navigation in Megayachts.

Moreover, the aluminium doors for engine room, constructed according to Rina CE e CE In Class rules, with Type Approval certification included. Nemo staff is always at your disposal for any information and/or requirement, from the choice of the item to the assembling instructions during the installation on board, as well as in any new project.



“Open Light” door is Nemo new pantograph door provided with the electrical block/unblock of the side door-bolts and the manual translation. It is extremely light and thin (the weight is 49% less than a standard pantograph door), even if equipped with electro-mechanical opening. In this way it gains the maximum in efficiency with the minimum overall size on the side walkway. In case of a black-out the functioning is ensured by a manual action and a particular sensor enables the opening of the door only if it is perfectly arranged so to prevent damages to the boat or doors.

# OLCESE RICCI

Olcese Ricci Srl – Via E. Caorsi 49 – 16031 Sori (GE) – Italy – Tel: +39 0185 700425 – Fax: +39 0185 700900  
[www.olcesericci.com](http://www.olcesericci.com) – [info@olcesericci.com](mailto:info@olcesericci.com)

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Olcese Ricci manufactures a complete range of marine equipments in stainless steel, aluminium and brass since 1946.

Olcese Ricci has been cutting edge of designing and manufacturing of deck hardware, hatches and portholes, watertight doors and marine hardware



Flush deck hatches – Watertight doors – Flush lockers – Portlights  
Bollards - Fairleads – Tables bases – Doorlocks – Hinges



# OSCOLATI

Osculati Spa Via Pacinotti, 12 – Segrate 20090 (MI) – Italy – Tel. +39 02 2699111

[www.osculati.com](http://www.osculati.com) – [info@osculati.it](mailto:info@osculati.it) - Export Manager: Federico Parrinello Meli [federico.parrinello@osculati.it](mailto:federico.parrinello@osculati.it)



Osculati is a global leader in the distribution of nautical accessories, and one of the most well-known companies in the European marine leisure market, constantly setting the standard for professionals and end users alike.

Osculati is now represented globally by over 5000 retailers in 95 countries with a turnover in excess of € 58 million. Key to business success is a fully stocked warehouse together with a professional sales force on the ground both in Italy and worldwide, alongside 116 direct employees. The company produces over 7,000 articles developed by the internal Design & Engineering team.

These add to the ever growing range of products distributed, for a total of 20,000 items offered in the Master Catalogue. The company is also the exclusive distribution partner for some of the most important marine brands, winning several prestigious distributor awards as a result of sales achievements and Customer attention.



Eclipse – Medium compression latches.

Marked up by a very handy grip, this pull catch combines all best features in a unique flush deck model.

- Flush deck design.
- Large ergonomic handle.
- 360° rotation.
- Handle can be folded every 90°.
- Open/close visual indicator.
- Ergonomic nut for easier calibration.
- Ergonomic nut for emergency escape.

Pop-out LED table light. Flush with the table top when off, it pops out and lights up by slightly rotating the stainless steel upper ring.

Dimmer switch upon request to dim the light for ambient effect. Mirror-polished AISI 316 stainless steel upper element.

# OSMOSEA

Osmosea Snc di Alagna Mario e Zerilli Carlo – via Dante Alighieri, 7 91025 Marsala (TP)  
[www.osmosea.it](http://www.osmosea.it) – Export manager: Mario Alagna [marioalagna@osmosea.it](mailto:marioalagna@osmosea.it)



The Osmosea® is a company that for years has been dedicated to developing and manufacturing of watermakers. Thanks to the work of specialist staff, the attention paid to the choice of materials, but also constantly looking for innovative solutions, the Osmosea® is able to enter in a short time in national and international market, becoming synonymous with reliability and quality.

Osmosea® is the technical sponsor of «Ventodisardegna», the Italian boat captained by Andrea Mura.



**New12:** The watermakers Osmosea New12 series are designed for sailboats and motor boat without an electric generator. Thanks to a hydraulic system for energy recovery, these watermakers are more energy efficient equal to 80%. The series New12 guarantees an extreme ease of use in addition to the energy savings for the weight and noise while maintaining the high quality of Osmosea watermakers. They are

equipped with membrane filters and FDA certified, stainless steel AISI 316, Vessel carbon fiber.

**EVO:** The EVO line embodies the most evolved concept of watermakers. The new digital control unit allows a very easy use of the plant and a total monitoring of the whole system. All model are assembled in a stainless steel frame horizontal fitted. The EVO line is available 230V or 400V.

# POLIPODIO

Polipodio – Via dei Pescatori – 16128 Genova (Porto) – Italy – Tel. +39 010 254981 – Fax + 39 010 2549820  
[www.polipodio.com](http://www.polipodio.com) – [info@polipodio.com](mailto:info@polipodio.com)

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**E. POLIPODIO**

Production of zinc aluminium and magnesium alloy anodes for cathodic protection, ICCP Systems, antifouling and electrochlorination system, service all over the world on existing systems, engineering of cathodic protection and antifouling systems for new buildings.



anodes for cathodic protection

# RACCORDERIE METALLICHE

Raccorderie Metalliche Spa – Strada Sabbionetana 59 – 46010 Campitello di Marcaria (MN) Italy  
Tel. +39 0376 96001 – Fax. +39 0376 96422 – [www.raccorderiemetalliche.com](http://www.raccorderiemetalliche.com)  
Export Manager: Alessio Paoleschi [alessio.paoleschi@racmet.com](mailto:alessio.paoleschi@racmet.com)



Over 45 years old, over 70 product certifications, 1.300 customers, 9 million fittings produced every year and 300 people who, every day, believe in our Mission.

Raccorderie Metalliche is a leader company in the production of: pressfitting systems in stainless steel, cupronickel, copper, carbon steel. Pipes and fittings for vacuum and gravity drain systems in stainless steel. Welding and threaded fitting systems in stainless steel, carbon steel.

Brackets for pipe support and fastening systems.

Plugs and accessories for radiators.



## Waste system in stainless steel: RM DRAIN

RM Drain is a Push Fit system consisting of thin pipes and fittings in AISI 316L stainless steel. Push fit is a rapid system rapidly and safety fitted. What is more it is reversible: heating the gasket with a hot air source, it is possible to separate the joint from the pipe. The system is useful to convey gravity or vacuum, wastewaters and contaminated waters with organic, chemical and corrosive substances. The Drain product range is available in 6 diameters (from DN40 to DN125) with 3 product certifications.



## Pressfitting systems in cupronickel: marine PRES

marinePRES is the Pressfitting system developed in a special copper/nickel alloy. The material in time proved to be the most resistant and performing solution in saline ambiances.

The use of marinePRES by Raccorderie Metalliche is suitable on board ships and offshore platforms, at the presence of hydrocarbons, fire protection systems and in general for any application in saline and corrosive ambiances. Green FKM O-Rings can be used between -20 to +220°C, maximum pressure 16 bar.

# RANCATI

Rancati Srl – Via Molo Gianio Molo Guardiano – 16128 Genova – tel +390102467781  
[www.rancatinautica.com](http://www.rancatinautica.com) – [info@rancatinautica.com](mailto:info@rancatinautica.com)

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Rancati, with thirty years of experience in the yachting industry, is now more than ever ready to take up the challenge for the future. Rancati is distributor of the most important brands of the yachting industry such as Sunbrella™, Morbern™, Alcantara®, Stamoid®, Strataglass™ as well as some of the leading brands of accessories such as LOXX®, DOT®, YKK®, COATS®, SunStop®, Perfix® and Q-SNAP®. Rancati has also introduced in the European market the SeaTextile® brand in the aim of creating its own range of marine products. The wide choice of fabrics and accessories, always available on stock, allows customers to choose what better suits the needs of the boatowners.

# RAZETO & CASARETO

Razeto & Casareto – Via E. Caorsi, 38 – 16031 Sori (GE) Italy – Tel. +39 0185 700903  
[www.razetocasareto.com](http://www.razetocasareto.com) – [info@razetocasareto.com](mailto:info@razetocasareto.com)



Since the foundation in 1920 F.lli Razeto e Casareto Spa certified ISO9001-2008 (former certification dated ISO1997) designs and manufactures exclusive marine hardware and accessories for the use on board of ships and pleasure boats.

The production include, among others: door locks and related accessories for doors and furniture, hinges, handles and other components for marine doors and yacht interiors.

The whole production is designed and manufactured for use in marine environment with special consideration to interior designers' and boat owners' needs.



**NAUTA** is a collection of handles combined to locks with reduced mechanical overall dimensions that can be applied to walls and panels of least thickness, reducing the general weight of supplies on board. NAUTA line is devoted to the doors of performance boats and is able also to bring on boats of reduced dimensions the quality of materials and accessories able to answer to the same excellent standard of boats of luxury and

great dimensions. In the handles and locks of NAUTA line you can find the same attention to the details typical of the whole production of F.lli Razeto & Casareto Spa: in the precision mechanics that characterizes an efficient, reliable and anti vibration opening and closing system, as well as in the particular modern design able to express elegance in its essentiality.

# REGGIANI NAUTICA

Reggiani Nautica Srl – Via Boccioni, 9/A – 42100 Reggio Emilia – Italy – Tel: +39 0522 513315  
Fax: +39 0522 513253 – [www.reggianautica.com](http://www.reggianautica.com) – [reggiani.nautica@renautica.com](mailto:reggiani.nautica@renautica.com)



**reggiani  
nautica**

Established in early '70 by Franco Reggiani, is nowadays leader in the field of Marine Power Transmissions, Sealing Systems and Propulsion.



Carbon Fiber P-Bracket, Conic flanges, Coupling flanges, Cathodic protection, Stern heads and gears, Dual lips seals, Frontal mechanical seals, Stuffing box, Flexibles joints, Zinc anodes, Nuts, Bearings, Propellers,

Taylor-made products, projects are also available.

Reggiani Nautica designs, develops and produces high quality products suitable for working boats, sailing boats, race boats and Motor Yachts.

# SAN GIORGIO S.E.I.N.

San Giorgio S.e.i.n. Srl – Via Augusto Pedulla' 59 – 16154 Genova – Italy – Tel. +39 010 8301222  
Fax. +39 010 8301278 – [www.sangiorgiosein.com](http://www.sangiorgiosein.com) – [sales@sangiorgiosein.com](mailto:sales@sangiorgiosein.com)  
Export Manager: Giancarlo Mascolo



**SAN GIORGIO S.E.I.N.**  
MARINE & INDUSTRIAL • INSTRUMENTS & AUTOMATION

San Giorgio SEIN is an Italian company manufacturing high quality instruments, marine and not, and automation since 1960. Its wide range of products includes analogue and digital electronic instruments for engine and navigation control, Lloyd/RINA approved fire alarm systems, level senders, rudder/trim angle indicators, special OEM instruments, integrated monitoring and chart plotter navigation systems Lloyd/Rina approved.



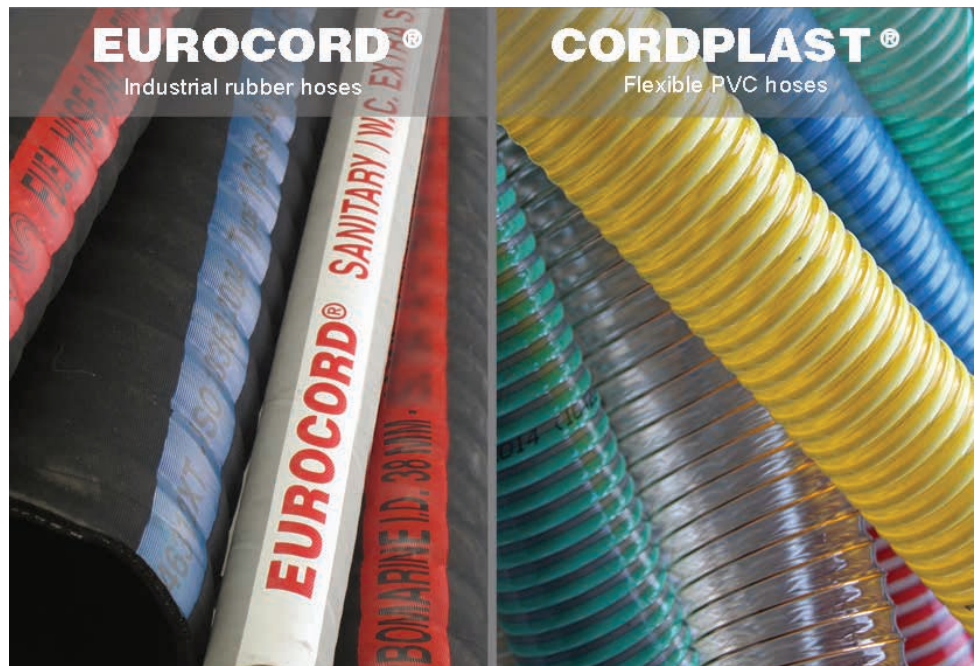


# SATI GROUP

Sati Group Srl – Via Bonazzi – Castel Maggiore (Bologna)  
[www.satigroup.it](http://www.satigroup.it) – [export@satigroup.it](mailto:export@satigroup.it)



For over 50 years, Sati Group S.p.A, has been a leading company in the manufacture and distribution of industrial hoses in rubber and PVC, rubber conveyor belts and rubber sheeting and mats. The company has always accorded particular importance to marine industry and today Sati Group s.p.a is specialized in the production and distribution of RINA and Lloyd's homologated rubber and flexible PVC hoses. Our headquarters in Bologna occupy an area of over 14.000 square metres, allowing our staff – highly qualified and experts in problem solving to ensure high quality and prompt, rapid delivery, while continuing to research new solutions for constant improvement.



We have certified hoses for all uses of marine craft, in particular: Oil and Fuel Hoses like the Carbomarine/LN10 suitable for transfer diesel and fuel, the Carbomarine/SP suitable for delivery and suction of fuels and suitable for heavy duties; Exhaust Hoses like our Maringas/SP; Special WC hoses like the Sanitari/WC and Cordsteel/WC suitable for craft marine toilets; Water suction delivery hoses like the Cordsteel/PL, the flexible PVC hose suitable for

transportation of sea water, inactive fluids and liquid foodstuffs. And even sea water, hot water and steam hoses, water suction delivery hoses, water delivery hoses, cleaning hoses, vacuum hoses and conditioning hoses.

# SCHENKER ITALIA

Schenker Italia Srl – Via delle Repubbliche Marinare, 67 – 80147 Napoli – Italy – Tel. +39 081 5593505 – Fax +39 081 5597372 – [www.schenker.it](http://www.schenker.it) – [info@schenker.it](mailto:info@schenker.it)



Schenker is the European leading manufacturer of the new generation RO watermakers, based on an energy recovery device. Schenker's reputation has been built upon this innovative design, that allows to reduce the electric consumption of the watermakers up to 80%, respect traditional systems. As consequence the small-medium systems can be also DC powered, directly from the service batteries, even without electric generator. These attributes are combined with quality engineering and corrosion free materials. The range is extended from 30 to 300 lit/h.



Schenker watermakers, as alternative to high pressure pumps, make use of a new patented device (Energy Recovery System) that intensifies the pressure supplied by the low pressure pumps, recovers most part of the spent energy, thus enabling very high energy efficiency. The consumed energy is up to 80% lower than conventional systems (for instance only 240 watt to produce 60 lit/h). Thanks to

this high efficiency Schenker watermakers can be even DC powered directly from service batteries. As a result no AC generator is needed to install the watermaker. The ERS has been continuously improved along the years and recently was introduced the new 2.0 version, no more based on dynamic o-rings. The result is an increased and astonishing reliability, with no need of any mechanical maintenance.

# SCOPREGA

Scoprega Spa – Via L. da Vinci, 63

20062 – Cassano d'Adda (MI) – Italy – PH: +39 (0)363 64240

FAX: +39 (0)363 64171 - [www.scoprega.it](http://www.scoprega.it) – [caramaschi@scoprega.it](mailto:caramaschi@scoprega.it) – Export manager: Francesco Caramaschi



Scoprega is the leader in the marine equipment and outdoor products since 50 year.

Sales and R&D headquarters are in the historic factory located in Cassano d'Adda (MI).

The innovative effort of Scoprega is recognized internationally in the field of inflators and accessories intended for the boating and leisure market, as well as the role of the leader for the design and the quality for all products intended for outdoor.

The Scoprega's products are distributed in over 60 countries, as a worldwide recognition of the company.



**BR****A****V****O**

by SCOPREGA

# SIDERMARINE

Sidermarine Srl – Viale dei Sarti 2/4 – 70123 – Bari – Italy – Tel. +39.080.5354837  
[www.sidermarine.com](http://www.sidermarine.com) – [sidermarineSrl@libero.it](mailto:sidermarineSrl@libero.it)



Sidermarine produces patented mooring springs and swivel joints for anchor. The high quality of the materials used for the production of these patented mooring springs makes them perfectly resistant to marine corrosion, very elastic and adaptable to different breaking loads. The patented swivel joints for anchor have to meet some fundamental requirements in order to ensure safety. The patented technology is conceived in order to enhance technical research in a view to create products of unprecedented safety.



## **Mooring Spring MPP/T**

The patented mooring spring MPP/T, produced by Sidermarine in a special alloy of stainless steel, is extremely resistant and produces no noise, thanks to the antifriction inserts. The springs are perfectly adaptable to different loads of stress and the Mollaflex-Elastomer components intervene under extreme stress conditions greater stress. The Mollaflex component never ceases to

perform its damping function and increases the load of cushioning. Swivel Joint for anchor SWIVELMARINE: nautical accessory of the utmost importance for boat and crew safety. Swivel joints need to satisfy some fundamental requirements in order to ensure safety. The patented technology is conceived in order to enhance technical research in a view to create products of unprecedented safety.

# SILPAR TK

Silpar Tk Snc – Via Luxemburg 12/14 – 10093 – Collegno (TO) Italy – Tel. +39 011 7791177  
Fax +39 011 7791177 – [www.silpartkline.com](http://www.silpartkline.com) – [silpar@silpartkline.com](mailto:silpar@silpartkline.com)



Silpar TK Snc has been operating since long time in the field of nautical maintenance, offering a wide range of high quality products labelled by the trade mark Tk Line. We are in particular specialized in the production and distribution of spray paints for marine engines, with the trade mark Tk Colorspray, which we commercialise in Italy and over Europe.



Our colours table comprises the original colours of most widespread in-board and out-board engines of world production, which have been tested directly by the producers (Honda, Yamaha, Vetus, Selva, Suzuki, etc.). In addition to the range of colours Tk Colorspray, we have spray primers for the preparation to the final painting, transparent and antifouling spray varnish for stern drives and

propellers. Our catalogue aims to the satisfaction of the needs of main European markets, on the basis of the requirements made over the years by the customers.

As we directly take care of the preparation of the original paints, we can satisfy all needs as far as it concerns the production of out of catalogue paints.

# SOLIMAR

Solimar Srl – Via Virgilio 9/11 – 47122 Forlì – (FC) Italy  
[www.solimar.it](http://www.solimar.it) – [info@solimar.it](mailto:info@solimar.it)



Solimar is an Italian company born in 1979. It is famous in the world for design and manufacturer of fiberglass and carbon fiber flush deck hatches for sailing and power boats – portlights – mechanical steering systems for sail boats from 23' up to 100' and over, ruddershaft and rudder bearings, rotating and running anchor arms for boats from 40' up to 110' – concealed cleats and fairleads made with aluminium or in stainless steel, titanium – pulpits, stanchions and other custom deck fittings in aluminium, stainless steel, titanium and carbon fibre.



Hatches – A wide range of standard and custom flush deck hatches available in composite or in carbon fibre flat or cambered, suitable for painted deck or teak deck; the series 064 is standard, injection manufacturer (for flat deck) the series 062 is custom, vacuum handmade lamination (cambered deck) and the series 063 is with concealed hinges, the series 064L pure glass. Fullglass lids available. Lids with plexi, glass or blind. Opening through manual A316 gas springs or with electric opening. Stainless steel hinges 90°-180° opening. Aluminium, stainless steel handles and opening system. Lockers safety system, opening sensors, gutter safety lights. Portlights – Unique Worldwide to design and manufacturer of composite portlights. outer or inner opening, black or white frame. Standard and custom sizes.

# SPEICH

Speich Srl – Via Adamoli 443 – 16141 Genova – Italy Tel. – +39-010-8380676 – Fax +39-010-8468449  
[www.speich.com](http://www.speich.com) – [info@speich.com](mailto:info@speich.com) – Export Manager: Andrea Caramello [acaramello@speich.com](mailto:acaramello@speich.com)

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In 1959, Speich designed the first windscreen wiper specifically made for the marine environment. The flexibility and quality of its wiper systems are the reasons of its worldwide success. Since 2003, the company operates with a quality system, according to the ISO 9000 rule. In 2010 the company designed and developed an innovative wiper control system, called DCS, based on the CANBUS communication within all the equipments involved in the wiper system. Today Speich exports 75% of its production to 25 countries.



# TECNOFORM

Tecnoform Spa – Via del Lavoro 2 – 40053 Comune di Valsamoggia, località Crespellano (BO) – Italy  
[www.tecnoform.com](http://www.tecnoform.com) – [stefano.sghedoni@tecnoform.com](mailto:stefano.sghedoni@tecnoform.com)

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Tecnoform, founded in 1965 by Federico Kerkoc, is the leading company in the design and supply of furniture for campervans and yachts: it combines high-quality materials, design skills, efficient production and sophisticated logistics. In these 50 successful years, the company has introduced major innovations to the market, revolutionizing the manufacturing models with the aim of simplifying assembly and reducing the weight of the furniture components, ensuring optimal use of Space, innovative design and materials and maximum comfort to the end user.

Today, Tecnoform is a global partner of recreational vehicle manufacturers worldwide, especially in Europe, the USA and Australia.



Tecnoform offers a wide product portfolio ranging from complete furniture sets, to single parts like: doors, overhead locker doors, tables, tops and kitchen tops. Lightweight, modern design, simple, clean lines, the use of hidden compartments for greater practicality and the insertion of curved elements, have always been the philosophy behind the creation of every part.

The latter are a particular feature of Tecnoform's style and manufacturing technology.



# TECNOSEAL

Tecnoseal Export Srl – Via Genova, 6 – 58100 Grosseto – Italy – Tel. +39 0564 453917 – Fax +39 0564 453794  
[www.tecnoseal.it](http://www.tecnoseal.it) - [sales@tecnoseal.com](mailto:sales@tecnoseal.com) – Export Manager: Mr. Fabio Scribani



Tecnoseal is one of the world leading suppliers of sacrificial anodes for cathodic protection in the leisure boat market and for shipping, offshore and industrial application. With over 30 years of experience, we produce and supply from our foundry in Grosseto (Tuscany) Zinc, Aluminum and Magnesium anodes with our own peculiar passion for seeking the quality perfection of the product and the customer service. Tecnoseal has now one of the largest anodes range in the world with almost 1000 anodes as standard production and more than 3000 others items realized on specific request of the customers.



Our anodes are entirely manufactured in our Grosseto foundry, from the mould design to the final product. The anodes quality is guaranteed by the quality of the process and by the experience and preparation of our specialist Engineers. The result of that is an highly valued, perfectly finished up product and excellent quality appreciated worldwide by boat builders, shipyards and

marine equipment retailers. Our sales staff is able to satisfy any customer need and request directly and throughout our sales network all over the world. We offer the right compromise between affordable prices, best quality and fast delivery, we invest big resources to guarantee an high quality standard and to keep a wide stock of products always available.

# TESSILMARE

Tessilmare Srl – Via V. Veneto, 15 – 23896 Bevera Di Sirtori (LC) – Italy  
[www.tessilmare.com](http://www.tessilmare.com) – [info@tessilmare.com](mailto:info@tessilmare.com) – Export Manager: [elena@tessilmare.com](mailto:elena@tessilmare.com)



Tessilmare is an Italian company born in 1947 which produces fabrics and fender profiles.

Our value is reflected in the reliability of our products, which is not confined to their quality but also extends to the distribution network.

We have 5.230 dealers in Europe. Our customers are permanently served by 15 agents, 22 wholesalers and 8 exclusive dealers. Deliveries are made within 24 to 48 hours by trusted, carefully selected couriers. Our warehouse throughout is up to 400 shipments per day. Our average stock capacity is 2.000 biminis, 1.500 boat covers and 80.000 linear metres of fabric.



Any item sold by Tessilmare is completely designed and produced in our company with Italian materials only. Our biminis are wind tunnel tested for correct aerodynamic features and to make sure that all components perform optimally. Our quality controls of the individual sunshade parts and overall structure is so accurate that we can guarantee this product for life. Our fabrics are periodically tested and

inspected. Specialized third-party labs perform endurance tests. Internally, water column measurements are made to check waterproofing and tensile tests for strength. Even our fender profiles are constantly subjected to tensile tests and calibration. Our technical staff calculates accurately all the shock absorption coefficients and daily checks the correctness of the shore of the raw material

# UFLEX

Uflex Srl – via Milite Ignoto, 8A – 16012 – Busalla (GE) – tel. +39.010.9620310/266 – fax +39.010.9620333  
[www.ultraflexgroup.it](http://www.ultraflexgroup.it) – [ut@ultraflexgroup.it](mailto:ut@ultraflexgroup.it)



Uflex has been founded in 1988 and is organized in operating units of promotion and sale of the following accessories all over the world in fields: marine, architectural, industrial and renewable energy. We can provide to all our customers a broad range and high quality accessories, fast deliveries, a daily technical service and an extensive network of sales and professional support in Europe and throughout the world. In the USA we operate through our sister company Uflex Usa.

Working to determine customers' needs, Uflex makes an accurate selection among the best manufacturers to offer the highest quality accessories available.

As you browse through the products and services we offer, we hope you will see the commitment Uflex makes to the industry, our products, and most important to you, our Customer.



**Polar Generator:** ultimate technology for power generator with diesel engines. Hightech inverter technology to vary the engine speed following the load applied, reducing noise, vibrations and consumptions. The widest rpm range generator available on the market (1800 – 2800 rpm).

**Compact 6-Sc – The New Super Compact Unit:**  
In order to have a solution even when the Spaces

are minimal, Uflex introduces the Compact 6SC, the super-compact air conditioning self contained unit that in just 43cm in length and 26cm in width develops 6500BTU of cooling power. Differently from the other Compact units, this 6500 BTU model is built with a stainless steel tray and a fan body. The fan can not be rotated like the sister units, but it offers the possibility to connect directly up to 3 air hoses.

# ULTRAFLEX

Ultraflex – Via Crose, 2 – 16015 Casella (GE) – Italy – tel. +39.010.9620310/266 – fax. +39.010.9620333  
[www.ultraflexgroup.it](http://www.ultraflexgroup.it) – [ut@ultraflexgroup.it](mailto:ut@ultraflexgroup.it)



Ultraflex is born in 1935 as flexible metal hose manufacturer. Only a few years later it starts to produce push pull cables. Who has been following our growth and technical development along the past time might think to an ideal path, or to a marine wake which starting from mechanical control cables has later widened to mechanical controls, steering helms and wheels, hydraulic steering systems and recently to electronic controls. During 80 years Ultraflex has been extending its range of products in order to meet our customers' demand and most of all always aiming to improve our quality through a constant rise in designing, R&D efforts, new production systems and a better customer assistance, since we are fully aware that all the people who love boating wish to use reliable products having performances according to their expectations.



**X72:** Tilt range of 60° and five locking positions – suitable on front mount helms.  
**Boccanegra B/Ch:** Leather grip and chrome hub. “Vero Volante Italiano” is the registered trademark which distinguishes the steering wheels for

pleasure boats produced by Ultraflex. They are conceived by Italian designers, engineered and manufactured in Italy by employing genuine Italian components and technologies according to Ultraflex quality management system.

# UMBRIA NAUTICAL CLUSTER

Umbria Nautical Cluster – Via Adriano Garofoli – 05100 Terni – Italy – Phone: +39 0744 443416

[www.umbrianautocluster.com](http://www.umbrianautocluster.com) – [giovanni.canalicchio@canalicchio.it](mailto:giovanni.canalicchio@canalicchio.it)



Umbria Nautical Cluster operates in the leisure boat industry and particularly in the luxury boat and mega yacht sectors. The purpose of the Cluster is to join skills, technologies and know-how to be able to gain a stronger market position by betting on strategic factors such as internationalization, innovation, training, design and technology. By entrusting the entire process to the cluster, customers see every work phase optimized and deal with a single interface capable of handling their needs, including the coordination of timelines and the control of production costs.



The cluster is made up of ten independent companies which are set in Umbria. The companies operates in the wood (Paolini and Sifar Placcati), marble (Roccomarmi), textile (Divania), metal (Fratelli Canalicchio, Mariani, Aginox Garofoli and Officina Meccanica Cicioni. O.s.t. Oil), home automation and communication industries (E-Tech).

The shared knowledge and expertise of these companies are brought to the phases of construction and layout, the processing and treatment of materials, the creation of electrical and hydraulic systems and the design and production of furniture, furnishings and accessories.

# VELERIA SAN GIORGIO

Veleria San Giorgio Srl – Via De Gasperi 37h – 16030 – Casarza Ligure (GE) – Tel: +39 0185 467701

Fax: +39 0185 467050 – [www.veleriasangiorgio.com](http://www.veleriasangiorgio.com) – [info@veleriasangiorgio.com](mailto:info@veleriasangiorgio.com)

Export manager: Luca Santambrogio [export@veleriasangiorgio.com](mailto:export@veleriasangiorgio.com)



Veleria San Giorgio since 1926, after 90 years of history, is the oldest and best-known Italian company in the field of design and production of nautical safety equipments.

Looking for new solutions and raw materials, designing innovative products, producing according to high quality standardized processes it's our company mission, today like yesterday. More than 200 safety products certified for the naval, military, sports sectors and many other accessories.

Visit us and you will understand the reason of "Safety Attitude" and the reason to put your sea safety in our hands.



**M-CUBE:** The smallest SOLAS lifejacket in the world, only 0,016 cbm for a REAL COMPACT yoke vest design, the first real foldable lifejacket.

Housing for light clip and whistle

Donning Instructions printed on the lifejackets through clear pictograms

Suitable for oversize people

Quick release buckle and adjustment system to allow free movements



Lifting loop and buddy line housing system  
Card Holder

Reference standards:

- Reg. III/7, Reg. III/22, Reg. III/34 of SOLAS 74 as amended
- IMO Res. MSC. 36 (63)-(1994 HSC Code) 8
- IMO RES. MSC. 48 (66)-(LSA Code) I, II
- IMO Res. MSC. 97 (73)-(2000 HSC Code) 8
- IMO MSC. 1/Circ.1470

# WAMBLEE

Wamblee Srl – Via Vittori 19 – 48018 Faenza (RA) – Fax: +39 (0)546 623891  
[www.wamblee.it](http://www.wamblee.it) – [sales@wamblee.it](mailto:sales@wamblee.it)



Wamblee is an Italian company founded in Faenza (Ravenna) in 2007. It develops and manufactures electronic safety products for the nautical and aeronautical fields and other electronic devices for rescue and radio communication. It is also able to develop personalized projects according to customer-specific needs and also provides consultation, feasibility studies and testing services regarding electronic and technological products.



The W420 OneMan MOB AIS is an extremely small and light personal safety device, working on VHF maritime band as SART AIS, complete with GPS positioning. It can be worn around the neck by its flexible silicone rubber covered antenna or it can be fitted directly into the lifejacket or lifeboat. It can be manually activated (by pressing the large button) or automatically through the marine sensors. It is equipped with built-in high efficiency flashing led. W880 is a radio



beacon active in the HF band to signal fishing systems lost or abandoned in the sea (longline or sealine fishing systems). By sending out a message at programmable time intervals, it is possible to determine, via a special on-board W830 reception system, the position of longlines or any unexpected drifting due to line breaking and estimated time of arrival. Information is transmitted in an encrypted format and can only be decrypted by the radio beacon owner.

# YACHT CONTROLLER

Yacht Controller Srl – Via Pavia 21 – 20835 Muggiò (MB) Italy – Tel. +39 0184 501688

[www.yachtcontroller.it](http://www.yachtcontroller.it) – [info@yachtcontroller.it](mailto:info@yachtcontroller.it) – Export Manager: Mrs. Lara Lanteri



Created to develop innovative advanced technology products for safer and more enjoyable boating, YACHT CONTROLLER Srl is now an undisputed leader in its field, all over the world.

Our patented product range is CE and FCC certified. Yacht Controller products are sold via an extensive professional sales and assistance network, in Italy and worldwide.



Yacht Controller Srl, following its policy of developing innovative products with a high Technology content, is glad to launch the new: Yacht Controller Dual Band Plus. Among its new features, in addition to the double band of transmission, leds on the frontal panel and the multiprocessor structure with double controls, it adds the acceleration available for some digital controls heads, two anchor winches and the integration with Yacht Controller Dual Band, EN-Joy and JCS Plus. Two more slots can be used to control other devices on the boat (e.g. gangways, cranes, doors, winches, etc). Other features can be added such as the automatic operation and the manual operation.



# ZAR

Zar Formenti Srl – Loc.Vigna Della Pace 2/2 – 20086 Motta Visconti (Mi)

[www.zar-formenti.com](http://www.zar-formenti.com) – [www.zarmini.com](http://www.zarmini.com) – Export Manager: Milan Sterk [formilan@zar-formenti.com](mailto:formilan@zar-formenti.com)



The world of small boats has to be associated, among the others, to the brand ZAR. A company grounded on steady values which, in a few years, have gained the brand the appreciation of customers, partners, media and Associations of the boating sector.

Leader in the field of luxury tenders, ZAR produces high quality inflatable boats for selected customers and now it is moving ahead to bring new ideas to this market sector.



Zar Tender Zf1-S; Zarmini Rib10; Zarmini Rib13